

Federal Partners Mend the Safety Net

US Conference on AIDS • Washington, DC • September 11, 2015



Agenda

- Learning objectives
- Presenters
- Directions and areas of emphasis at HRSA
- Collaborations across the safety net
- Recommendations and promising practices



Learning Objectives

- Understand new directions and areas of emphasis by federal agencies
- Describe examples of ways HRSA grantees and partners are responding
- Understand recommendations and promising practices for moving forward



Presenters



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Directions and Areas of Emphasis at HRSA



Health Resources and Services Administration

*Improving health and health equity through
access to quality services,
a skilled health workforce and
innovative programs*



FY 2015 HRSA Budget: \$10 Billion

Program	Dollars (in Millions)
Health Center Program	\$5,000,633
HIV/AIDS	\$2,318,781
Maternal and Child Health	\$1,254,238
Health Workforce	\$1,057,784
Rural Health	\$147,471
Healthcare Systems	\$110,693
Program Management	\$154,000
Total	\$10,043,600



National HIV/AIDS Strategy 2020

- National strategy with a vision for next 5 years
- 4 Goals, 11 Steps, 37 Actions
- Builds upon major advances and successes in response to HIV
- **HRSA working with federal agencies across government to establish Federal Action Plan**

Visit AIDS.gov to learn more

NATIONAL HIV/AIDS STRATEGY for the UNITED STATES:

UPDATED TO 2020

JULY 2015

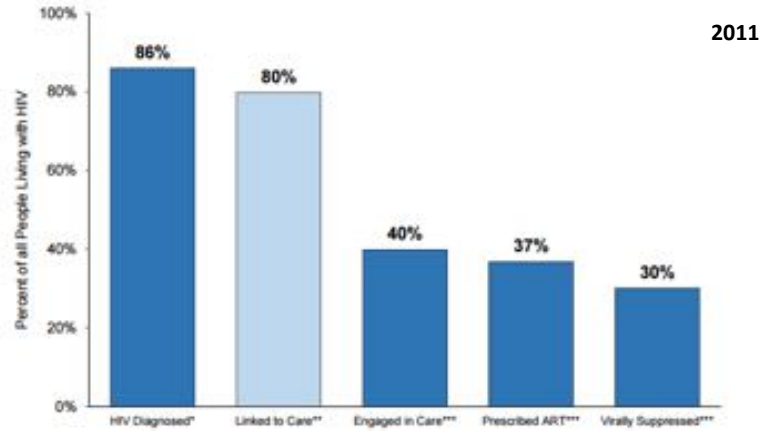


THE GOALS

- Reducing new HIV infections
- Improving access to care and health outcomes
- Reducing HIV-related health disparities
- Achieving a more coordinated national response



HIV Care Continuum



* Diagnosed is a calculated estimate based on data reported to the National HIV Surveillance System, the denominator is the estimated number of persons living with HIV (1.2 million).
 ** Linkage to care was calculated based on percentage of persons newly diagnosed in 2011 (n=15,499) that were linked to medical care (12,333) within 3 months after diagnosis.
 *** Engaged in care, prescribed ART and virally suppressed data come from the Medical Monitoring Project (MMP) and are based on people who had at least one visit during 2011. The denominator is the estimated number of persons living with HIV (1.2 million).

Health Resources & Services Administration

Safety Net

- Need to engage all components of the safety net, including public health and primary care
- Each component has an important role in addressing HIV and bring unique expertise

Community Based Orgs	Ryan White HIV/AIDS Program
AIDS Service Orgs	Providers
Substance use treatment centers	Primary Care Providers
Public Health Departments	Health Centers

- Building partnerships is key to
 - Improving outcomes across the care continuum
 - Strengthening the safety net

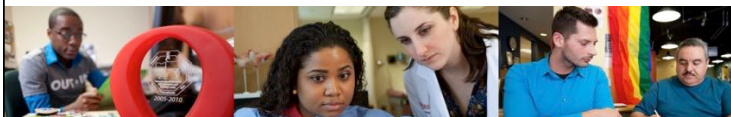
HRSA
Health Resources & Services Administration

Ryan White CARE Act 25th Anniversary



Who We Serve

- The Ryan White HIV/AIDS Program **served half a million (524,675) people** in 2013
- Approximately **2 out of 3 people** living with HIV (PLWH) who are engaged in medical care are served by the RWHAP
- 47% Black/African American and 23% are Hispanic (2013)
- **Close to 90%** are living at or below 200% of the Federal Poverty Level (2013)





Ryan White HIV/AIDS Program and Healthcare

- The RWHAP supports a **dynamic and complex system of care**; it is not an insurance program for discrete services
- The **need for an HIV care system for low-income PLWH remains** until the outcomes on the HIV care continuum are addressed and there is a cure

2015 Priorities Moving Forward

- Focus on areas of greatest health disparities and HIV Care Continuum
- Advance data utilization to improve health outcomes
- Continue with the integration of the Ryan White HIV/AIDS Program within the changing health care landscape
 - Increase focus on community-based engagement
 - Evaluating RWHAP client health care needs in shifting health care landscape and filling gaps



Health Center Program Anniversary

Serving America's Communities for 50 Years



Bureau of Primary Health Care

*Improve the health of the Nation's **underserved communities and vulnerable populations** by assuring access to **comprehensive, culturally competent, quality primary health care services***



Visit us at bphc.hrsa.gov



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Who We Serve



One out of every 14 people living in the U.S. receive care at a health center



*1,300 health centers
9,000 service delivery sites
170,000+ employees*

In 2014, health centers served approximately 23 million people

- 50% members of racial/ethnic minority groups
- 28% uninsured
- 31% are children



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Why Integrate HIV Into Primary Care?

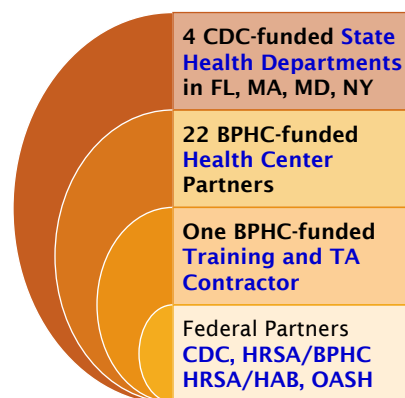
- Populations served by health centers **at risk for HIV**
- HIV is **manageable in primary care settings**
- **Growing need for primary care** among people living with and affected by HIV
- Significant **disparities in access to care and health outcomes**
- Closely tied to mission and values of Health Center Program – *equity, justice, access, quality*



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Partnerships for Care (P4C)

- Three-year project funded by the Secretary’s Minority AIDS Initiative Fund (SMAIF) and the Affordable Care Act for \$41M total
- Goal to improve HIV outcomes across the HIV care continuum by
 - **Strengthening partnerships** between state health departments and health centers
 - Supporting **workforce and infrastructure development** within health centers
 - **Identifying promising practices** for improved HIV service delivery, care coordination, and use of data



Learn more at P4CHIVTAC.org






Questions and Answers

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Collaborations Across the Safety Net

Florida State Health Department
Healthcare Center for the Homeless, Orlando FL
AIDS Care Group

HRSA
Health Resources & Services Administration




FLORIDA DEPARTMENT OF HEALTH PARTNERSHIP FOR CARE

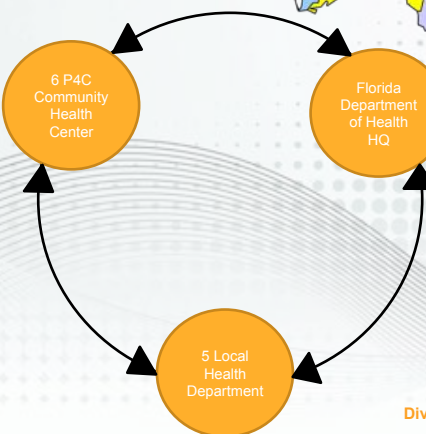
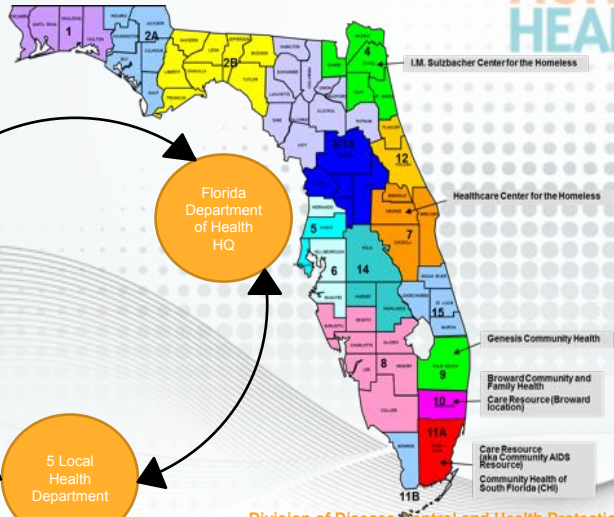
United States Conference on AIDS September 11, 2015

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Florida Department of Health

Division of Disease Control and Health Protection



Florida's P4C Project




6 P4C Community Health Center


Florida Department of Health HQ

5 Local Health Department

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State-level DOH Team




- ▣ **Prevention Manager- Mara Michniewicz**
- ▣ **P4C Coordinator – Juan Vasquez**
- ▣ **Clinical Consultant – David Andress**
- ▣ **Statewide Eval. Consultant – M. Maximillion Wilson**
- ▣ **Evaluation Specialist – Rehman Khan**
- ▣ **Programmer – Karteek Kalidindi**
- ▣ **Many other staff helping with Training, Testing, Medical TA/Capacity Building, Data Integration, and budget.**

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Local CHD Team (Roles)



- ▣ **HIV/AIDS Program Coordinators (HAPC)**
- ▣ **STD Program Managers/Directors**
- ▣ **Disease Intervention Specialists**
- ▣ **Evaluation Coordinators**
- ▣ **Early Intervention Consultants (Testing)**
- ▣ **Prevention Training Consultants**

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Collaborations with CHCs



- ▣ **State/Local DOH**
 - Partner services, training and support for testing, linkage, staff trainings, coordination with Ryan White, STD, Data Integration, etc.
 - HCN electronic health records and data exchange
- ▣ **Florida/Caribbean AETC**
 - Clinic and provider trainings and support
- ▣ **MayaTech – coordination of readiness reviews, now providing training**
- ▣ **Florida Statewide Training Coordinator**
 - Prevention Interventions: CLEAR, ARTAS
HIV 500/501
Billing and Reimbursement

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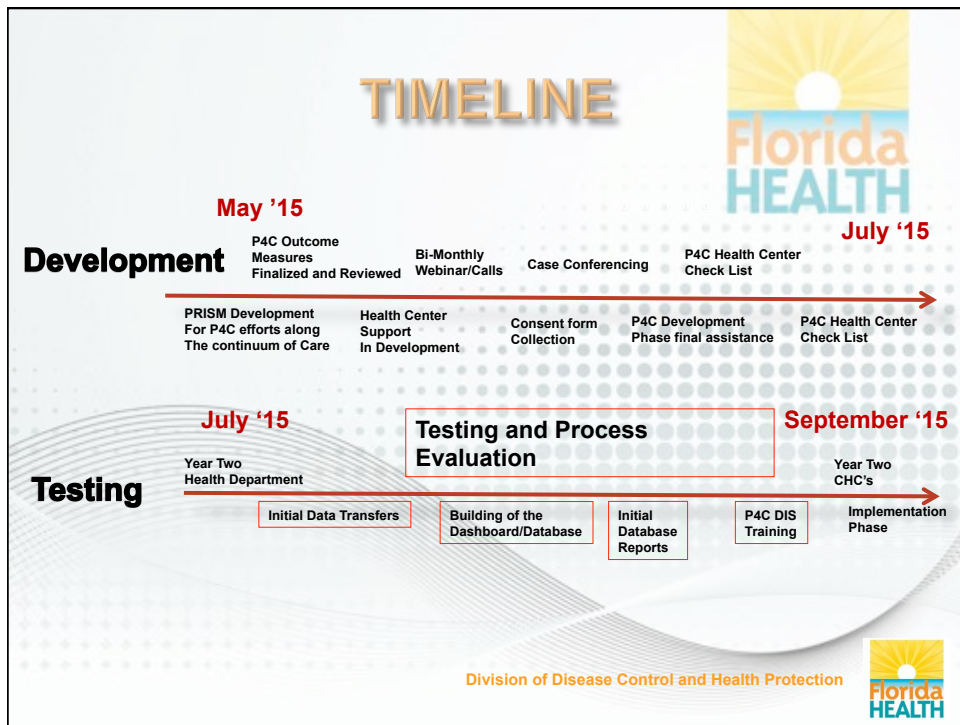
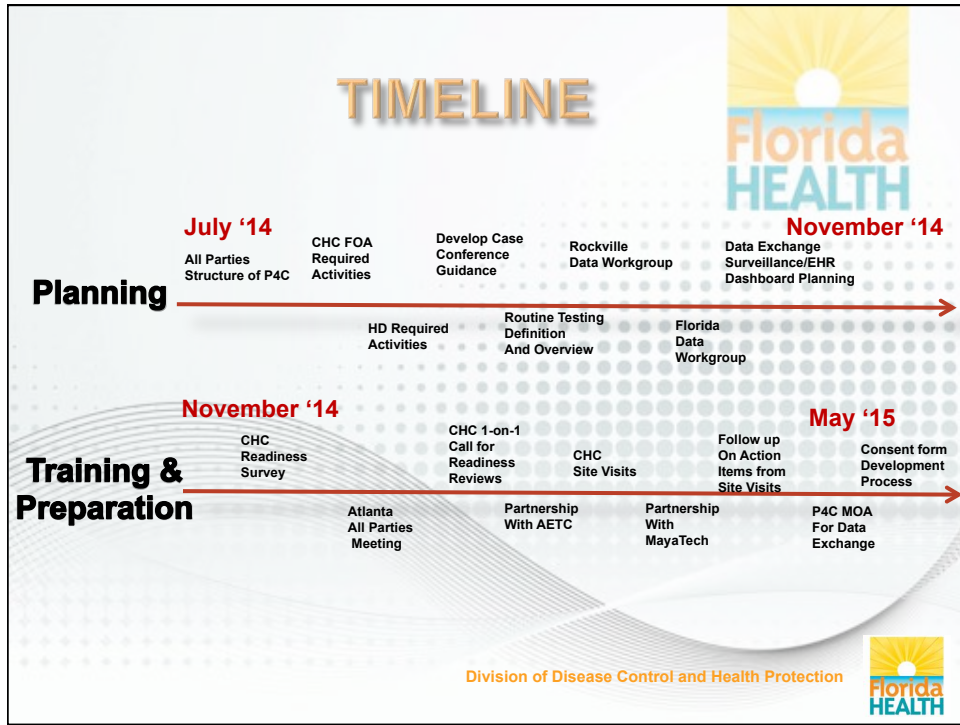
Health Department Activities



- ▣ **Use of state HIV surveillance data and health center EHR data to improve health outcomes for PLWH**
 - ▣ **Expand partner notification, linkage, retention, and re-engagement with care services for PLWH. Health departments will enhance their capabilities to offer linkage, retention, and re-engagement services for PLWH who may be served by participating health centers**
 - ▣ **Support Training, TA and collaboration activities for health centers to expand HIV testing, care and services for PLWH**
- Develop sustainable partnerships with health centers**

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Implementation Planning and Support

Community Health Center Checklist


- ___ P4C MOA between Department of Health and Community Health Center
- ___ Implementation of Routine HIV Testing
- ___ Data Exchange – set up SFTP and participate on Data Workgroup
- ___ P4C Consent Development, Approval, and Implementation Plan
- ___ Case Conferencing
- ___ P4C MOA between Department of Health and Community Health Center
- ___ Implementation of Routine HIV Testing
- ___ Data Exchange – set up SFTP and participate on Data Workgroup
- ___ P4C Consent Development, Approval, and Implementation Plan

Health Department Checklist

- ___ Coordinate implementation of 4th Gen, routine HIV testing in the P4C Health Centers; provide support, training, and technical assistance.
- ___ Coordinate the development and implementation of Case Conferencing.
- ___ Resolve legal and confidentiality issues regarding conferencing and data exchange
- ___ Development of the P4C Dashboard, and capabilities of PRISM, for the use of surveillance data and EHR to improve health outcome of PLWHA




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Capacity Building and Education

- ▣ **Data systems enhancements (PRISM, EHR)**
- ▣ **Solutions for AETC issues**
- ▣ **MayaTech readiness review identified training needs**
- ▣ **Continued support for health centers as identified**



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Other State-level Innovation



- ▣ Initial data exchange with health centers, finalize development of database and reports
 - Information Broker "Dashboard"
 - PRISM buildout outlined
- Quarterly All Party Webinars
- ▣ P4C specific training for P4C DIS. Use of PRISM and P4C dashboard for P4C services. (linkage, re-engagement, partner services)
- ▣ Monthly Case Conferencing Reports are being developed
- ▣ Changes to PRISM for P4C DIS services planned for October

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Local CHD Considerations



- ▣ Establish agreements and good working relationships between P4C CHCs and local (Ryan White funded) DOH HIV clinics.
 - To provide capacity to manage complex patients, and promote better integration of the new CHC program into the existing local, HIV Service Network.
- ▣ CHCs can become important members of local community planning (prevention, Ryan White Parts A & B).

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Lessons Learned So Far



- ▣ **Open and active communication is needed to help fully realize routine testing.**
 - **Some CHC partners participate in the Expanded Testing Initiative (PS12-1201, Category B).**
- ▣ **The level of data exchanged between DOH and CHCs requires special attention to patient consent.**
- ▣ **Though local CHDs and CHCs have been very cooperative, the model of case conferencing used is new for everyone, and requires flexibility and good timing.**

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For More Information . . .



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Partnerships for Care (P4C) A Health Center's Perspective

United States Conference on AIDS
Washington, DC
September 11, 2015

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Special Projects Coordinator
Health Care Center for the Homeless, Inc.



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OBFH Main Site




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Mission Statement

“To provide quality health care services that improve the lives of the homeless and medically indigent people in our community”

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History

- 1993 – HCCH founded by Dr. Rick Baxley
- 1995 – Robert Wood Johnson Foundation grant
- 1998 - HOPE (Homeless Outreach Partnership Effort) Team
- 2002 – FQHC Status obtained; low-income housed uninsured population; Behavioral Health Services
- 2006 – Opened clinic building in Orlando, Orange Blossom Family Health, converted to EHR
- 2007 – HOPE Mobile Medical Unit launched
- 2010 – Launched Mobile Dental Unit; Established as HIV testing site
- 2013 – Opened first Satellite site ; NCQA Level 2 PCMH certification
- 2014 – P4C Project site; opened Kissimmee and Sanford sites

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Satellite Health Centers



@ Community Food and Outreach Center
Orlando



@ Community Hope Center
Kissimmee



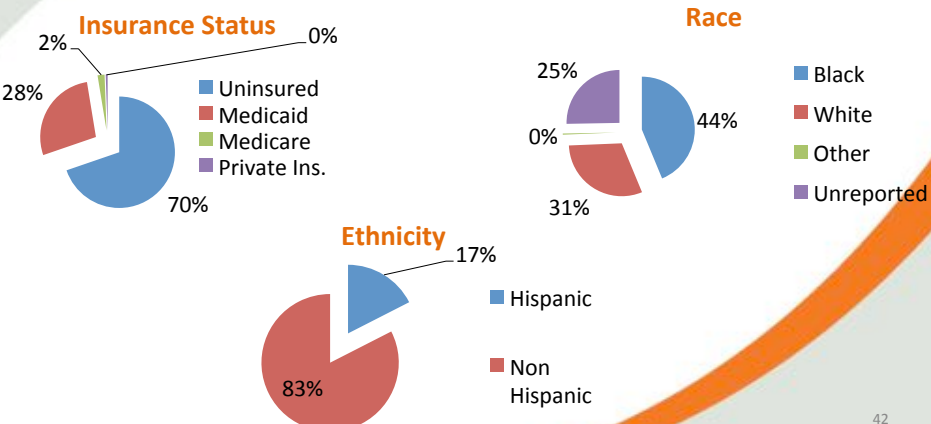
@ Harvest Time International
Sanford

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ORANGE BLOSSOM FAMILY HEALTH

Patients Served By HCCH In 2014

15,251 Unduplicated patients



Insurance Status

Insurance Status	Percentage
Uninsured	70%
Medicaid	28%
Medicare	2%
Private Ins.	0%


Race

Race	Percentage
Black	44%
White	31%
Other	0%
Unreported	25%

Ethnicity

Ethnicity	Percentage
Hispanic	17%
Non Hispanic	83%

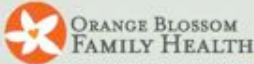
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Patients Served By Site In 2014

Main Total Patients: 11,433 Total Staff: 91 (10 Providers)	South Orlando Total Patients: 518 Total Staff: 4 (1 provider)
Kissimmee Total Patients: 2,744 Total Staff: 6 (1 provider)	Sanford Total Patients: 556 Total Staff: 4 (1 provider)

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Types of Funding

- HRSA/BPHC Section 330
- Medicaid
- Medicare
- Commercial Insurance
- Self Pay/Discounted Fees
- HUD/Homeless Services Network
- HUD/Veterans Outreach
- Florida Dept. Of Health
- City of Orlando
- Ryan White Part A (Oral Health only)
- Orange County Government (indigent care)
- Orange County CRP
- Florida Hospital PC3
- CDBG (Behavioral Health)
- Central Florida Foundation
- State of Florida - LIP

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Services Offered

- Primary Medical Care - at all 4 locations
- Behavioral Health – at 3 sites (not yet offered in Sanford)
- HOPE Team – main site
- Mobile Health Services
- TB Shelter
- Pharmacy – main site
- Vision Care – main site
- Special Programs – main site
 - Mammography Screening
 - Denture Sponsorship for Homeless
 - P4C including HIV Testing
- Oral Health Care – main site

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HIV Services Vision

“To be the Center of Excellence in HIV care for uninsured and underinsured residents of Central Florida.”

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Guiding Principles for Integration

- **Ensure universal access to HIV prevention, treatment, care and support in accordance with the goals of the NHAS;**
- **Use of a Public Health Approach**
- **Strengthening service provision through innovation & learning**
- **Increasing the effectiveness and efficiency of services**
- **Promoting human rights and health equity**
- **Cost-effective service delivery**

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Guiding Principles Cont'd

- **Increasing the effectiveness and efficiency of services**
 - Use of strategies to improve adherence and retention
 - Maintain partnerships to link patients requiring a higher level of care
- **Promoting human rights and health equity**
 - Implementation of services based on core human rights and ethical principles
 - Ensure environment minimizes stigma and discrimination
 - Service provision is culturally proficient
- **Cost-effective service delivery**

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Key Activities

- Workforce Development
- Infrastructure Development
- Service Delivery
- Partnership with Health Department
- Project Evaluation and Quality Improvement

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Workforce Development

- **Establish multi-disciplinary HIV Care Team**
 - Identified positions required
 - Clinical Team Lead
 - HIV Specialist
 - Nurse
 - Medical assistant
 - Pharmacist
 - Behavioral Health Specialist
 - Dentist
 - Medical Case Manager
 - Peer Mentor

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Workforce Development

- Strategically recruited for vacant positions
- Identified training needs
- Identified available training resources
 - DOH
 - AETC
 - MayaTech
- Provided Center wide Training
 - Clinical & non-clinical staff
 - Board Members

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Infrastructure Development

- **Designate HIV Program Lead**
- **Developed and revised policies and procedures for HIV care**
 - HIV Counseling & Testing
 - HIV clinical protocols
 - Administrative & fiscal
 - Change patient consent to allow for data sharing
 - Case Conferencing guidelines

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Infrastructure Development

- **Establish formal written agreements for referrals**
 - Identified needed referral resources
 - Developed formal Memorandum of Agreements
- **Implement system enhancements for EHR**
 - Working with HCN to:
 - incorporate HIV data elements in EHR
 - facilitate data sharing/exchange with DOH
 - ensure appropriate report formats

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Service Delivery

P4C provided the opportunity to integrate HIV services into the broad array of services offered to patients:

- Routine HIV testing
- Basic HIV Care & Treatment
- HIV Prevention Services
 - PrEP & nPEP
- Medical Case Management Services

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Service Delivery Cont'd

- Pre P4C
 - All HIV-infected patients referred out for HIV care
 - Established
 - Newly identified
 - Some continued with primary care others transferred care (Ryan White program)
 - Testing approximately 170 individuals/month
 - Approximately 32 infected patients (primary care)

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Service Delivery Cont'd

- Post P4C
 - As of 8/19/15 enrolled 37 current patients, 22 newly identified
 - New patients linked to HIV specialist (both primary & HIV care)
 - Established patients who sero-convert remain with primary care provider but also see the HIV specialist for HIV care
 - No pregnant infected or HIV/HCV dually diagnosed
 - Testing approximately 250 individuals/month

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Partnership with Health Department

- Establish formal agreement with local HD:
 - Linkage to DIS
 - Partner notification
 - Location of clients lost to care
 - Case Conferencing
 - Clinical Consultation, Linkage for Pregnant Infected women & HCV/HIV infected
- Establish membership on community planning groups
 - Part A Planning Council
 - Part B Consortium (Prevention)

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Project Evaluation & Quality Improvement

- **Identify data required to evaluate the project**
 - Newly diagnosed vs previously diagnosed
 - # tests completed & results
 - # newly diagnosed linked to care & timeframe
 - # previously Dx. linked to care & timeframe
- **Develop data collection procedures**
 - Frequency & timing
 - Reports & frequency
- **Update Quality Management Plan to incorporate HIV specific indicators**
 - Medical visit frequency
 - Retention in Care
 - ARV prescription
 - Viral suppression

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Recommendations

- What percentage established patients currently being referred out?
- With implementation of routine HIV testing, will the percent increase?
- Identify service delivery model
 - Primary medical care integration vs. HIV specialty clinic
- What supportive services will be included, if any?
- Get buy-in from board and staff

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Recommendations Cont'd

- Ensure that you identify a dedicated administrative staff person
- Identify training needs of staff
- Identify training resources that are readily available to staff
- Identify additional resources (staff, space, etc.)
- Establish membership in HIV planning bodies
- Identify and establish MOAs with AIDS Service Providers (Ryan White & Private)

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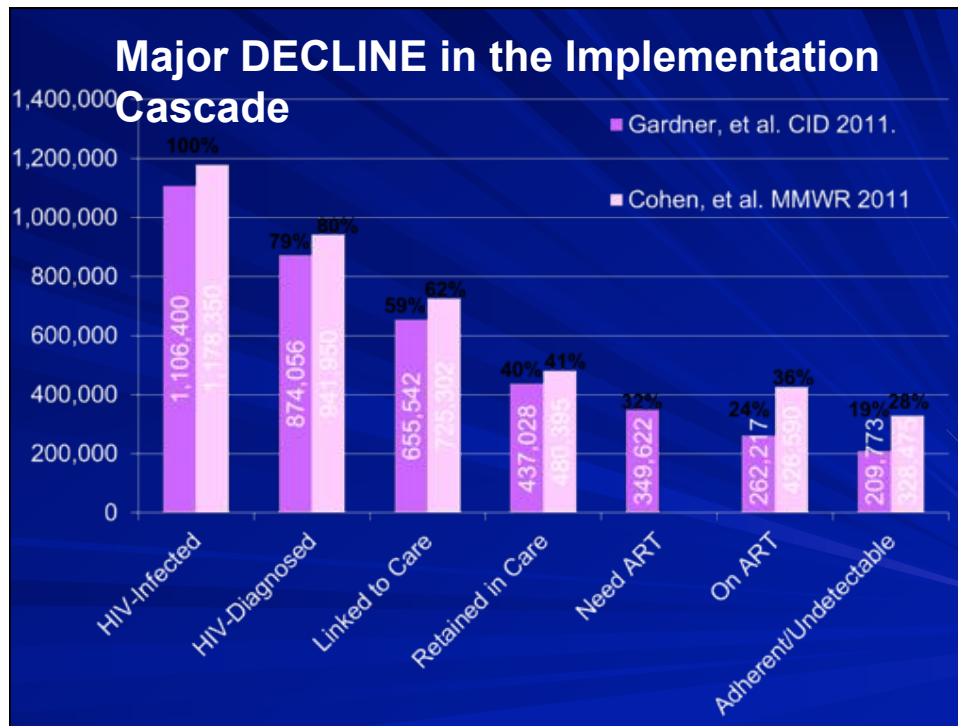
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**“Utilizing Local, State, and Federal
Partnerships to Improve Access to and
Retention in Care”**

United States Conference on AIDS
Washington, DC
September 11, 2015

Howell I. Strauss, DMD
Ann Ferguson, MSN, RN
AIDS Care Group
Chester, PA



Gap # 1 – Need Expanded Testing

- AIDS Care Group teamed with:
 1. Delaware County to provide HIV testing in drug & alcohol treatment centers.
 2. Part B and Pennsylvania State 656 HIV Prevention funds.
 3. State of Pennsylvania to be a contracted HIV testing site.
 4. CDC for a five-year program for testing.
 5. University of Pennsylvania for MSM Testing Initiative (with CDC) – 10 Cities.
 6. With Hershey State Medical Center and State of Pennsylvania for Expanded Testing Initiative.

Gap # 2 – Linkages to Care

- Transportation
- AIDS Care Group was provided a van by the State of Pennsylvania due to its participation in the food distribution program.
- “Wheels for Wellness” was supported by Part A. Another van was acquired with program income.
- Part B provides transportation assistance funding.
- Our motto became, “We’ll come and get you.”



Gap # 3 – Addressing the Social Context of HIV/AIDS

- Dr. Jonathan Mann in addressing the HIV epidemic in developing nations asked, “Do we need more doctors, nurses, and clinics? Or, do we need to address other basic societal issues, such as human rights and issues surrounding poverty.” (Johns Hopkins Clinical Care Conference, March 1997)

- **If**, the ultimate goals of working with persons living with HIV are timely linkage to health care and improved health outcomes in PLWHA;
- **Then**, any and all factors (including medical and non-medical or social issues) that are barriers to the achievement of goals should all get equal weight and attention.

Within the AIDS Care Group

- 33% of clients have an incarceration history.
- 35% have hepatitis C.
- 20% of the clients seen for medical care and services do not have clean, safe, or affordable housing.



The Hook is Food

- Poverty and hunger are pervasive in Chester's central business district.
- Without a poster advertising the opening of the Drop-in-Center, the knowledge of a morning breakfast center became instantly well-known. (Funded by Part A – Congressional Black Caucus. Now known as Minority AIDS Initiative).
- AIDS Care Group relies on funding from Part A, Part B, and Pennsylvania Department of Agriculture.







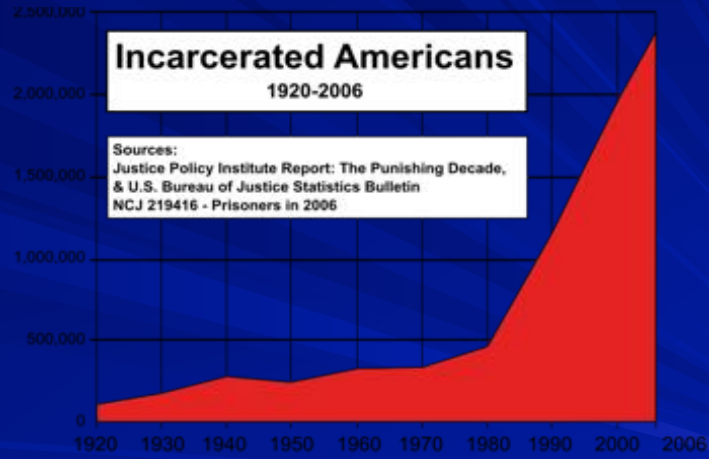
Health Care Providers and Housing

- Housing is the major missing element among services provided to AIDS patients.
- Housing is a key element to the quality of life and in adherence to medical treatment plans.
- AIDS Care Group found HOPWA funding from Delaware County; and a McKinney-Vento Grant from HUD.
- Even the ACA mentions housing

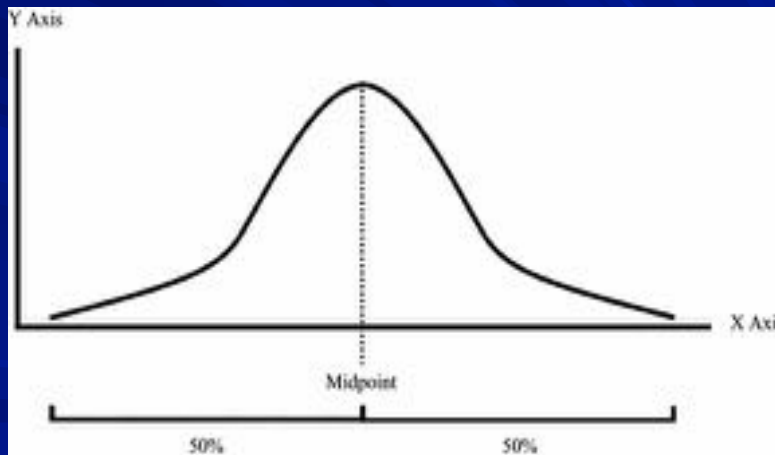
*National HIV/AIDS Strategy of the United States-2010
2006 and 2007-Initiatives by the Special Projects of
National Significance*

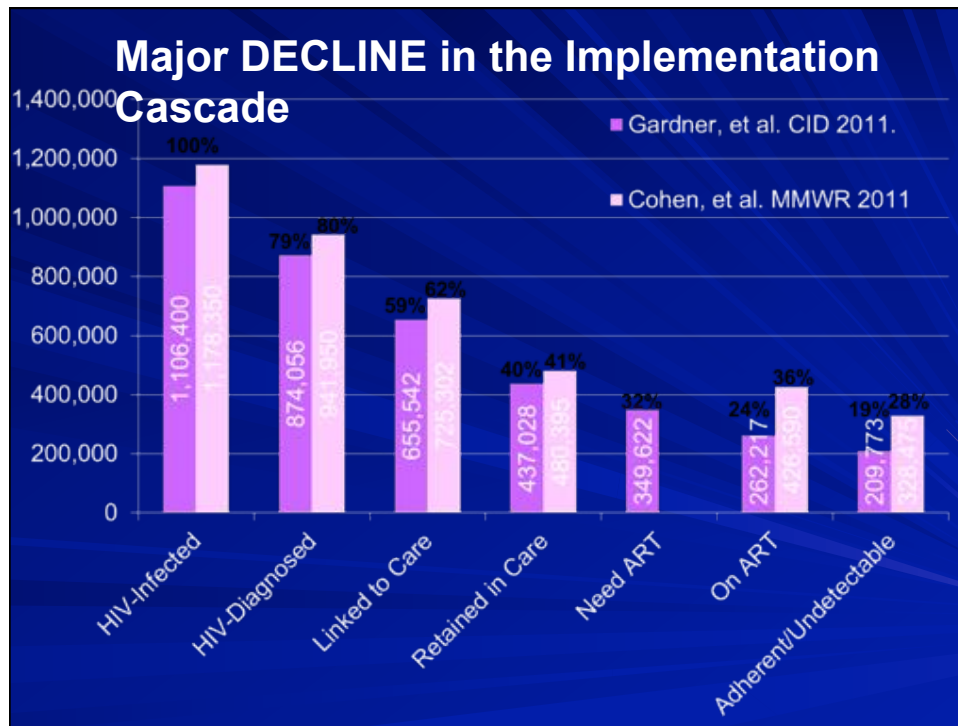
- Social Determinants of Health
- Poverty
- Crime
- Housing, food, and employment insecurities
- Threats of substance abuse
- Structural, provider, and client inputs regarding access to health care and health

Context of the problem



The US general population increased by 2.8 times from 1920 to 2006. In the same time period the prison population increased 24 times.





“Discharge to the Streets: Re-integrating the HIV+ Prisoner”

- The State prison system has over 700 persons living with HIV/AIDS.
- The 67 county and municipal jails hold over 1,700 living with HIV/AIDS.
- 90% are discharged. For those who are uninsured, this is where we come in.
- AIDS Care Group repackaged the SPNS grant into a CDC initiative and continues to work with Delaware County.

George W. Hill Correctional Facility



Gaps #4 and #5 – Access to Anti-retroviral Therapy

- The clinical setting:
- The Ryan White HIV/AIDS Program, first authorized in 1990, is funded at \$2.32 billion in fiscal year 2014. The Program is administered by the U.S. Department of Health and Human Services (HHS), Health Resources and Services Administration (HRSA), HIV/AIDS Bureau (HAB).

The Parts...

- The majority of Ryan White funds support primary medical care and essential support services. A smaller but equally critical portion funds technical assistance, clinical training, and research on innovative models of care.
- The Ryan White legislation created a number of programs, called Parts, to meet needs for different communities and populations affected by HIV/AIDS.

Part A

- Provides emergency assistance to Eligible Metropolitan Areas and Transitional Grant Areas that are most severely affected by the HIV/AIDS epidemic.
- AIDS Care Group receives Part A funds through the City of Philadelphia – AIDS Activities Coordinating Office for a continuum of services including medical, dental, substance abuse care and transportation services.

Part B

- Provides grants to all 50 States, the District of Columbia, Puerto Rico, Guam, the U.S. Virgin Islands, and 5 U.S. Pacific Territories or Associated Jurisdictions.
- AIDS Care Group receives Part B funds from the State of Pennsylvania through the Philadelphia Department of Health-AACO
- ACG receives PPA funding for HIV testing through the State and is a contracted STD provider with Penna.

Part C

- Provides comprehensive primary health care in an outpatient setting for people living with HIV disease. (Early Intervention Services)
- There are about 425 programs that are Part C
- AIDS Care Group receives Part C funding directly from Health Resources Services Administration (HRSA – the federal government)
- We have received Capacity Building funds to help expand women's health care, and one time Part C expansion funds in the past

Part D

- Provides family-centered care involving outpatient or ambulatory care for women, infants, children, and youth with HIV/AIDS.
- The AIDS Care Group receives Part D funds directly from HRSA
- There are 133 programs in the country that are concurrently funded by Part C and Part D

Additional Partners

- MTI grant through the University of Penna (part of the 12 cities initiative)
- CDC funding for HIV testing and outreach, education and jails outreach and discharge planning
- Northwestern Human Services
- Widener University (federal grant)

Gap #6 – Attaining Suppressed Viral Loads

- Looking at the entire spectrum of patient, provider, and setting.
- Mental illness and substance abuse
- Housing
- Triggers to recidivism
- Other behaviors and medical conditions

Integrative approach to medicine

- AIDS Care Group teamed with local mental illness and substance abuse center that is dedicated to Medicaid populations.
- Primary care is provided by AIDS Care Group.
- Suboxone treatment center utilizing an Integrative Model of Care was established by AIDS Care Group to support services at the local agency.

Special Projects

The AIDS Care Group was awarded a Special Projects of National Significance grant for “Oral Health Care – Outreach Project”

A new clinic was established in Coatesville in October, 2006






Clinical Care

- The AIDS Care Group was meant to be a clinically-based organization.
- It is now a clinical and social-services based organization where the clinical care division is busy due to efforts through outreach to keep clients linked to their providers.

- Develop relationships that keep clients linked into social services
- Meet people on their turf, drive them to appointments of all types (medical, SSI, court appearances)
- Address acute needs with great intensity and then transition clients into a more chronic model when it's appropriate
- Be creative and persevere

Thank you!

Need more information?
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Questions and Answers

HRSA
Health Resources & Services Administration

Recommendations and promising practices

Affordable Care Enrollment (ACE) TA Center

HRSA
Health Resources & Services Administration



How the ACA and the RWHAP Support the HIV Care Continuum

United States Conference on AIDS
September 11, 2015 4:30 p.m. – 6:00 p.m.



The ACE TA Center

The **ACE TA Center** helps Ryan White HIV/AIDS Program grantees and providers enroll diverse clients, especially people of color, in health insurance.

Objectives:

- Develop and share tools and resources to help providers enroll clients of color, always considering cultural and historical barriers to enrollment
- Provide TA and training to use these tools and resources
- Identify and promote best and promising enrollment practices for organizations

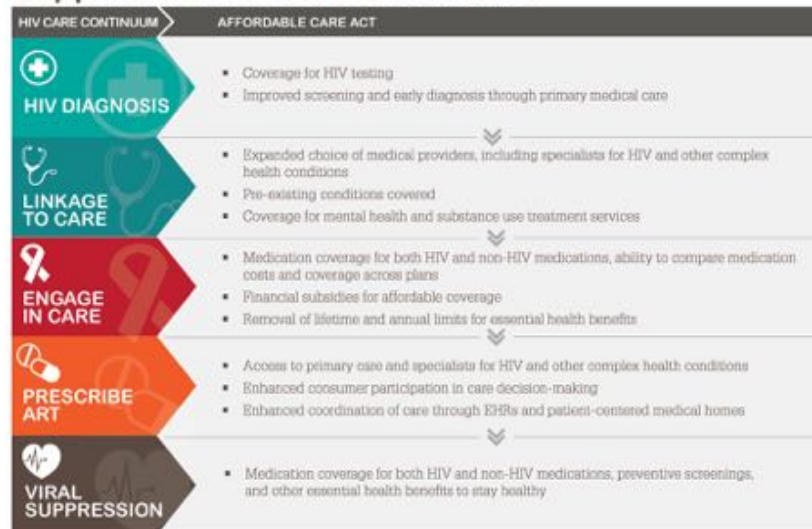


Presentation overview

- Review the relationship between the ACA, RWHAP and the HIV Care Continuum
- Introduce new tools to help organizations improve completeness of coverage for clients
- Briefly review ACE TA Center resources
- Show participants how to access the ACE TA Center and stay up-to-date about new tools and upcoming events



How the ACA and RWHAP Support the HIV Care Continuum



The Ryan White HIV/AIDS Program provides HIV-related services, filling in gaps in coverage and affordability, and addressing remaining barriers to care.



What is “coverage completion”?

Broadly defined, **coverage completion** is the process of examining the array of services covered by other payment sources (e.g., Marketplace, Medicaid) and coordinating the use of these resources with RWHAP funds to fill in gaps in affordability and address remaining barriers to care.



Affordability and coverage completion

- Advanced premium **tax credits** (APTCs) and **cost sharing** reductions (CSRs) make marketplace insurance more affordable
- **RWHAP funds can help** with premium payments, co-pays, and deductibles
- RWHAP ensures HIV **coverage completion** for insured clients and a safety net for the uninsured (including ineligible clients)





New self-assessment and data toolkit for RWHAP service providers



Organizational self-assessment

- Web-based module asks questions about current practices
- Generates a customized summary based on your responses
 - Areas for improvement
 - Helpful resources to help you get started
- Includes an interactive **best practices** guide



Example Best Practices

1. **Prepare** your organization to best meet the enrollment needs of clients.

- Ensure your organization is part of provider networks for QHPs and Medicaid
- Train staff on how the RWHAP can support ineligible clients

2. **Engage** clients to enroll in health coverage, use their coverage, and stay enrolled.

3. **Document** and **monitor** your organization's engagement and enrollment efforts.



Example Best Practices

1. **Prepare** your organization to best meet the enrollment needs of clients.

2. **Engage** clients to enroll in health coverage, use their coverage, and stay enrolled.

- Assess your workflow to routinely screen clients for eligibility and plan renewals
- Tailor messaging appropriately to your client population
- Provide one-on-one assistance for most clients

3. **Document** and **monitor** your organization's engagement and enrollment efforts.



Example Best Practices

1. **Prepare** your organization to best meet the enrollment needs of clients.

2. **Engage** clients to enroll in health coverage, use their coverage, and stay enrolled.

3. **Document** and **monitor** your organization's engagement and enrollment efforts.

- Document your efforts to identify, engage, and educate clients who may be eligible for coverage
- Use data to monitor, target, and improve enrollment

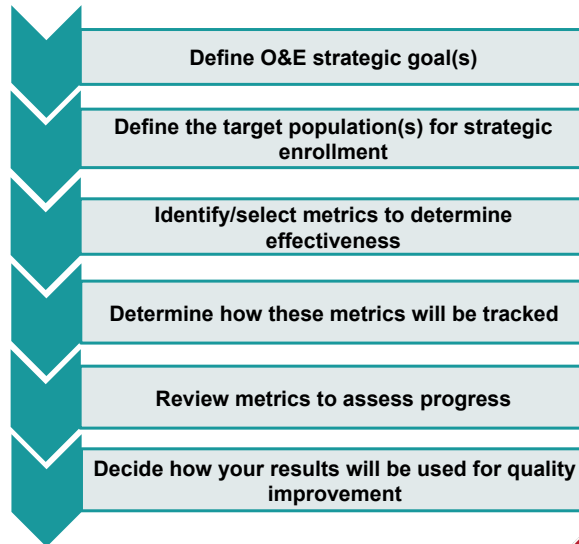


Data Toolkit

- **Helps organizations use data for health insurance outreach and enrollment**
- **Toolkit includes...**
 - Framework for collecting and using outreach and enrollment (O&E) data
 - List of O&E metrics
 - Data inventory template



The O&E Metrics Framework



Sample O&E metrics include...

- Assessment of eligibility
- Clients receiving assistance with the application process
- Percent of submitted applications that are approved/enrolled
- Timely application approval and enrollment
- Clients receiving financial help
- Retention in coverage and churn (e.g., clients that changed coverage, re-enrolled, or remained uncovered)
- Medicaid and Marketplace renewals



ACE Webinars!




OCT.  Organizational best practices
(launch of self-assessment and O&E metrics guide)


OCT.  Preparing for Open Enrollment

Fall/Winter 2015 (dates TBD):

- Enrollment strategies in diverse communities
- Enrollment strategies for immigrants living with HIV



What else is available from the ACE TA Center?



Tools and job aids for case managers

Enrollment Steps



Eligibility Decision Tree

Use this tool to decide if a RWHP client should enroll in the Marketplace, with Medicaid, or neither. See how ADAP fits with other coverage. Revised July 2015.


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graph TD
    Q1{Is the Ryan White HIV/AIDS Program (RWHP) client a U.S. citizen or lawfully present in the U.S.?}
    Q1 -- YES --> Q2{Does the client already have Medicaid or Medicare?}
    Q1 -- NO --> A1[The client CANNOT buy insurance in the Marketplace or qualify for Medicaid/Medicare. Some states may offer other coverage options. Client may continue to get care through RWHP.]
    Q2 -- YES --> A2[If the client is already receiving Medicaid or Medicare, she does not need to apply for new programs. She CANNOT buy insurance in the Marketplace. Stay on Medicaid or Medicare. Continue additional RW (state-completed) services provided by RWHP.]
    Q2 -- NO --> Q3{Does the client have individual insurance? Or, can the client get insurance through an employer or a spouse's employer that ...  
• is defined as affordable? (costs less than 9.5% of household income)  
• Meets ACA "minimum value" requirements? (employers must notify employees whether plans meet these requirements)}
    Q3 -- YES --> A3[A client with individual insurance may stay on his/her plan or change to a Marketplace plan, which may allow for cost savings via tax credits. A client with employer insurance may stay on his/her employer's plan or change to a Marketplace plan, but will not be eligible for tax credits. Consider the affordability of each health insurance option. Continue additional RW (state-completed) services provided by RWHP. Note: Eligibility should be re-assessed if the client has a qualifying life event (for example, lost coverage, got married, and/or adopted a child, gained legal status or status as member of an Indian tribe) or an income event.]
    Q3 -- NO --> Q4{Is the client's household income under the Medicaid income limit for your state?}
    Q4 -- YES --> A4[The client may qualify for Medicaid. Clients may apply any time! Apply for Medicaid. Additional RW services may be available through RWHP.]
    Q4 -- NO --> A5[The client is likely required to buy insurance on the Marketplace. Clients with a qualifying life event (for example lost coverage, got married, had or adopted a child, gained legal status, or status as member of an Indian tribe) can apply before Open Enrollment through a special enrollment period. Apply through the Marketplace during Open Enrollment, or anytime if qualified for a special enrollment period. The federal government and the state ADAP program may help with the cost.]
                    
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* Consider your state Medicaid program for information on Medicaid income limits, definitions of coverage types in the state, and safety net programs available for those who don't qualify for Medicaid. Contact a local health plan or state Medicaid agencies can be found at healthcare.gov, searching for "it's eligible for Medicaid" and entering your state in the drop-down box at the bottom of the page.

This document was prepared by JCI Research & Training Institute, Inc. under Grant #172405020 from the Health Resources and Services Administration - HRSA/HCES. Funding for contents are solely the responsibility of the authors and do not necessarily represent the official views of the HRSA/HCES Bureau. The content can be adapted from www.ace-ta.org under the Creative Commons Attribution-NonCommercial-ShareAlike license. The ACE TA Center helps RWHP grantees and subgrantees enroll diverse clients, especially people of color, in health insurance. www.bargainbin.org/ace

Medicaid, Marketplace or neither?



Health Care Plan Selection Worksheet

Use this worksheet to help your client choose the best health care plan.

Step 1: Get client's current information.

Current Prescription Medications	HIV-Related Medication?
1 Drug name _____	___ Yes ___ No
2 Drug name _____	___ Yes ___ No
3 Drug name _____	___ Yes ___ No
4 Drug name _____	___ Yes ___ No
5 Drug name _____	___ Yes ___ No
6 Drug name _____	___ Yes ___ No
7 Drug name _____	___ Yes ___ No

Current Sources of Care

Primary care provider (PCP) _____

Clinic or hospital where PCP is seen _____

Is PCP also an HIV specialist? ___ Yes ___ No

Is PCP certified in specialty infectious disease? ___ Yes (if yes, specialty?) _____ ___ No

HIV specialist (if different than PCP) _____ Clinic or hospital where seen _____


Facility (clinic/hospital) where client goes when sick _____

Mental health provider _____ Clinic or office where seen _____

Substance abuse provider _____ Clinic or office where seen _____

The ACE TA Center helps RHPAP grantees and sub-grantees enroll diverse clients, especially people of color, in health insurance and build providers' cultural competence. www.acehiv.org/ace

Help your clients compare plans



If you don't have health insurance, now is a good time to get it.

Take the next step for a healthy life.


Health insurance helps you pay for the health care you need to stay healthy. Changes in health care laws have made it much easier to get health insurance now. Over 16 million people have already signed up, but others still have questions or concerns. Do you have questions about health insurance? Here are some answers.

“Why do I need health insurance? I already get my HIV care through the Ryan White Program.”

Health insurance covers care for *all* your health needs. In addition to your HIV care and medications, you'll be able to get other health services, such as:

- Free preventive care, like flu shots and cancer screenings
- Care and medications for other health problems you may have, like heart disease or diabetes
- Hospitalizations
- Substance use treatment and mental health services
- Maternity care


Health insurance protects your finances. If something unexpected happens, like a car accident, you won't go broke paying hospital bills.



“My case manager helped me find an affordable health insurance plan that covers all of my health care needs, including my HIV medication.”

NEW

For clients considering enrollment



Making the Most of Your Coverage

Now that you've enrolled in health insurance, use this guide to learn how to start using your benefits.

NEW

Help clients use their new coverage

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And lots more...

- Posters for client enrollment
- Links to past webinars
- *Coming soon: podcasts for clinicians*

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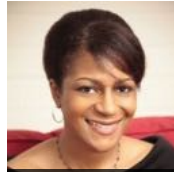
Thank you for joining us!

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Sign up for our mailing list,
download tools and
resources, and more

Visit us at Booth #720!



BISOLA



STEWART



MIRA



TAJAN



Questions and Answers



Thank you

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