

# Listening Session: Navigating the health coverage landscape and developing organizational partnerships to support older adults with HIV

HIV/AIDS Bureau (HAB)

Division of State HIV/AIDS Programs (DSHAP)

November 2023 Administrative Reverse Site Visit



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# Learning objectives

By the end of this session, participants will be able to:

- Describe the age-related demographics of the Ryan White HIV/AIDS Program (RWHAP) client population and associated implications for RWHAP Part B, including AIDS Drug Assistance Program (ADAP)
- Understand what resources are available to support RWHAP clients to enroll into Medicare
- Recall strategies that other jurisdictions are implementing to support access to and maintenance of health coverage for aging RWHAP clients

# Introductions



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# Discussion Format

- Overview of data and needs assessment findings
- Open discussion with leading questions
- Raise your hand for a mic
- *Virtual participants:* please place your questions/comments in the chat box
- When you speak or chat in, please share your name, role, organization and state



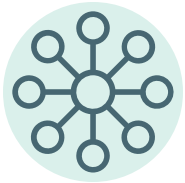
# Overview of HIV and aging data





# The ACE TA Center

helps organizations



## **Engage, enroll, and retain**

clients in health coverage (e.g., Marketplace and other private health insurance, Medicare, Medicaid).



## **Communicate with RWHAP clients**

about how to stay enrolled and use health coverage to improve health care access, including through the use of Treatment as Prevention principles.



## **Improve the clarity**

of their communication around health care access and health insurance.



# Audiences

- RWHAP program staff, including case managers
- RWHAP organizations (leaders and managers)
- RWHAP clients
- Navigators and other in-person assisters that help enroll RWHAP clients

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# Medicare and people with HIV

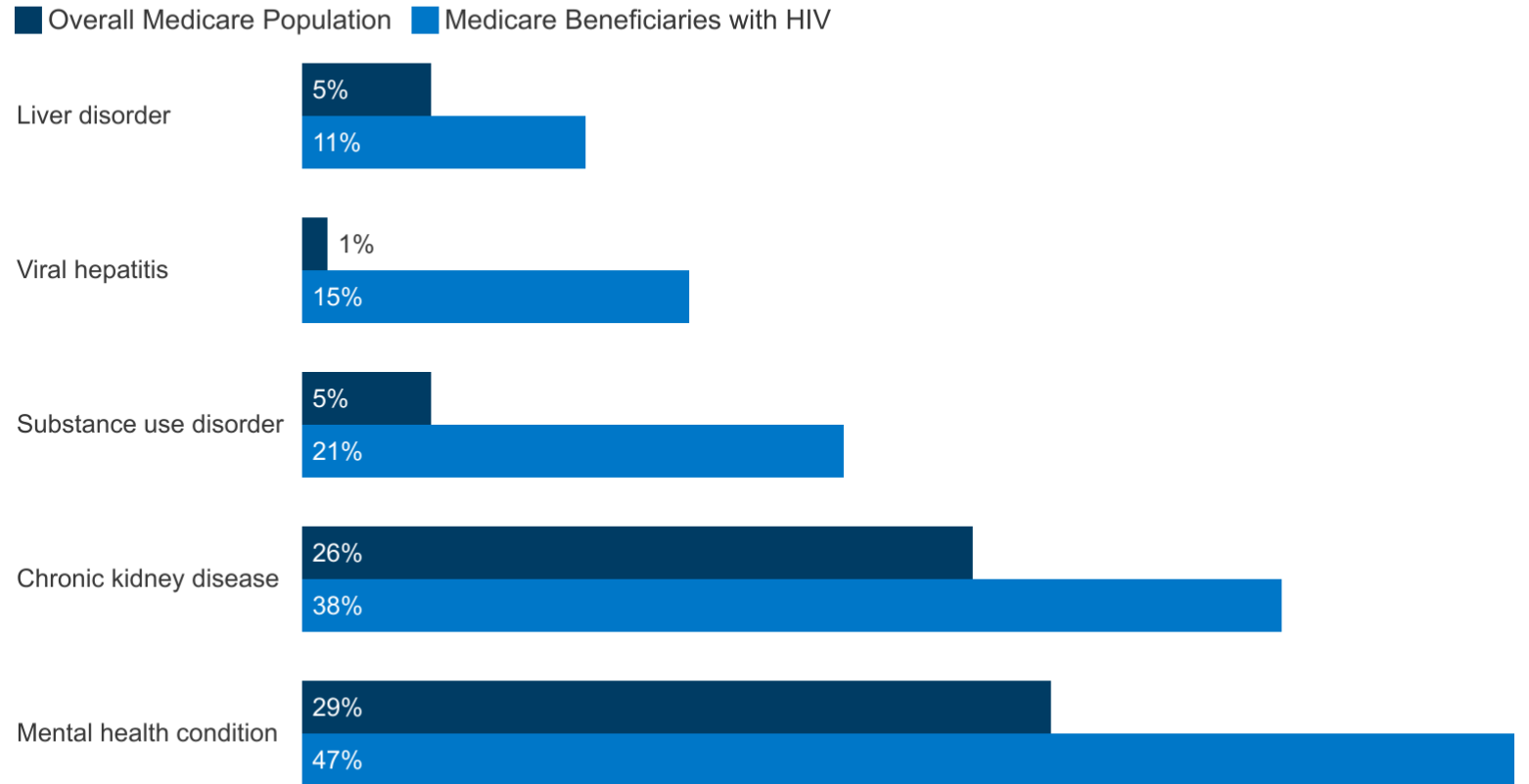
- Compared to the traditional Medicare population overall, Medicare beneficiaries with HIV are:
  - Under age 65 (13% vs. 61%)
  - Male (45% vs. 75%)
  - Black (8% vs. 39%), and
  - Hispanic (6% vs. 12%).
- However, beneficiaries with HIV who originally qualified based on age rose from 14% in 2015 to 23% in 2020
  - People living longer with HIV thanks to effective treatment



# Comorbidities with HIV

Figure 2

## Traditional Medicare Beneficiaries with HIV are More Likely to Have Certain Comorbidities than the Traditional Medicare Population Overall



NOTE: Viral hepatitis includes types A through E. Weighted count of traditional Medicare population is 30,973,510 beneficiaries; weighted count of traditional Medicare beneficiaries with HIV is 103,365 beneficiaries.

SOURCE: KFF analysis of a 20% sample of Medicare beneficiaries from the Centers for Medicare & Medicaid Services Chronic Conditions Data Warehouse, 2020.

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# ACE Needs Assessment findings

**Highest training and TA needs**  
related to Medicare and Medicaid  
enrollment:

- Providing “culturally responsive and age-appropriate” enrollment support
- Helping clients compare and choose the best Medicare plan options

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# What are the challenges of transitioning clients who are aging on to Medicare?

- How are your programs addressing the needs of your staff and the aging population as they relate to health care access?

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# If gaps in care are occurring, how are you addressing these gaps?

- If interventions were taken, what was the impact?
- Who is doing this work in your program?

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# What challenges are you experiencing with navigating health coverage for clients who are aging?

- For staff that help clients enroll, what do they need to do their job better?

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# What are you hearing from clients?

- Where do they experience challenges?
- How do you address those challenges?

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# Are your programs getting help from ACL/AAAs/SHIPs with enrolling older clients into Medicare and/or Medicaid?

- What about with health care access for older adults?
- What are the challenges and opportunities to forging and navigating these partnerships?

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# What new concerns, trends, or TA needs are emerging?

- Are there “boutique” TA needs that should be on our radar?



# Wrap up



# Thank you!



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