

The Pharmacy Services Support Center

The 340B Access Resource Center

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HRSA's Pharmacy Services Support Center

LEARNING OBJECTIVES

1

Understanding the purpose and function of PSSC

2

Describing the valuable services PSSC offers

3

Explaining the foundational principles upon which PSSC operates





Serves as the primary access resource for 340B

Information & Assistance



GOAL:

Optimize Value



20 Years of Leadership
A LEGACY OF CARE



2018 RYAN WHITE ALL GRANTEE MEETING AND 10TH ANNUAL CLINICAL CONFERENCE

PSSC: Vision and Mission



VISION

access to affordable, clinically, and cost effective pharmacy services

MISSION

- *provide information, education, and policy analysis*
 - *optimize the value*
- *improve medication use and advance patient care*

Value of PSSSC



- Timely
- Reflects Current Policy
- Meets High Quality Standards

- Understanding
- Implementing
- Optimizing

Services

Information Analysis and Management



Relationships and Networking

Program Development



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Information Analysis and Management

PSSC Call Center

1-800-628-6297

or

PSSC@aphanet.org



Information Analysis and Management

PharmTA

Free technical assistance to eligible
entities

To request, call
1-800-628-6297



Information Analysis and Management

PSSC Website



pssc.aphanet.org/

U.S. Department of Health and Human Services
HRSA PSSC
Health Resources and Services Administration
Pharmacy Services Support Center

"No comprehensive health care without comprehensive pharmacy services" Elizabeth M. Duke, PhD, Administrator, HRSA

HOME ABOUT THE "340B PROGRAM" POLICY ISSUES NEWS & EVENTS ASK PSSC RESOURCES PAGE

Welcome to Pharmacy Services Support Center

About the Pharmacy Services Support Center (PSSC)
The HRSA Pharmacy Services Support Center (PSSC) is a resource that was established in 2002 to assist HRSA grantees and eligible health care sites optimize the value of the 340B Program and provide clinically and cost effective pharmacy services that improve medication use and advance patient care. The PSSC operates under a contract between the [American Pharmacists Association \(APhA\)](#) and the [Office of Pharmacy Affairs \(OPA\)](#), in the HRSA Healthcare Systems Bureau.

The mission of PSSC is to provide information, education, and policy analysis to help eligible entities optimize the value of the 340B program and provide clinically and cost effective pharmacy services that improve medication use and advance patient care.

About the 340B Drug Pricing Program
The 340B Drug Pricing Program is a federal program that requires drug manufacturers to provide outpatient drugs to eligible health care centers, clinics, and hospitals (termed "covered entities") at a reduced price. This requirement is described in Section 340B of the Public Health Service Act, which was enacted in 1992 to provide financial relief to those facilities that provide care to the medically underserved.

For more information about the 340B Drug Pricing Program and to view a list of eligible entities, please visit "[About the 340B Program](#)" section on our web site.

LATEST NEWS:
[GAO report: Medicaid Outpatient Prescription Drugs](#)
[QID releases new 340B report](#)
[PSSC welcomes new Senior Director, Harv Harel](#)

UPCOMING EVENTS:
February
[Third Annual 340B Winter Conference February 26-28](#)
March
[AP&A 2007 March 16-19](#)

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Information Analysis and Management

Let us help you simplify the complex...



Information Analysis and Management

Knowledge Management System



The screenshot shows the PSSC Support Center website in Internet Explorer. The main header features the slogan "Let us help you simplify the complex On your 340B journey." and the PSSC Support Center logo. Below the header is a navigation bar with links for Search, My Account, and PSSC. The main content area is organized into several columns and sections:

- 340B Focus:** Includes sections for "Getting Started" (with links to Conoscable Health Center, Disproportionate Share Hospitals, Family Planning, Ryan White ADAP, STDTIS, and Contract Pharmacy) and "Patient Safety and Quality Initiatives" (with links to Patient Safety Articles, Patient Safety Resources, and Quality Initiatives Resources).
- Eligibility:** Includes "Policy and Education" (with links to Education, Meetings and Conferences, Policy Articles and Resources, and Research, Ad Policy, and Education Tools) and "Resources" (with links to Access for All Collection, OY 340B, Journals, Links, PSSC Presentations, Tools, and Consumer Page).
- 340B Spotlight:** Includes "Latest News" (with a link to 340B Issues and Clinically Relevant Information 1/29/2010) and "Upcoming Events".
- Links:** Includes a link to "LinkedIn 340B Resource Network".

The website also features a "Quick Search" box and a "Have a question on 340B? Call PSSC at 1-800-425-4297 for FREE consulting" message.

Information Analysis and Management

Policy Analysis

Monitors, analyzes, and communicates policy developments within the scope of the 340B Program



Relationships and Networking

- Live Presentations
- Articles in journals and *Pharmacy Today*
- Interactive web-based learning opportunities



Dialogue and collaboration with other safety net stakeholder organizations

Program Development

- Education and Tools for covered entities
 - 340B Policy and Procedure Guides
 - Multiple Contract Pharmacy Decision Analysis
 - Contract Pharmacy Management Vendor Analysis
 - 340B Program Integrity Assessment
 - Contract Pharmacy Alternative Dispensing Fee



Clinically and Cost Effective Pharmacy Services



Meeting Individual Patient Access Needs

- Desired patient outcomes
 - Length of therapy
- Current disease control



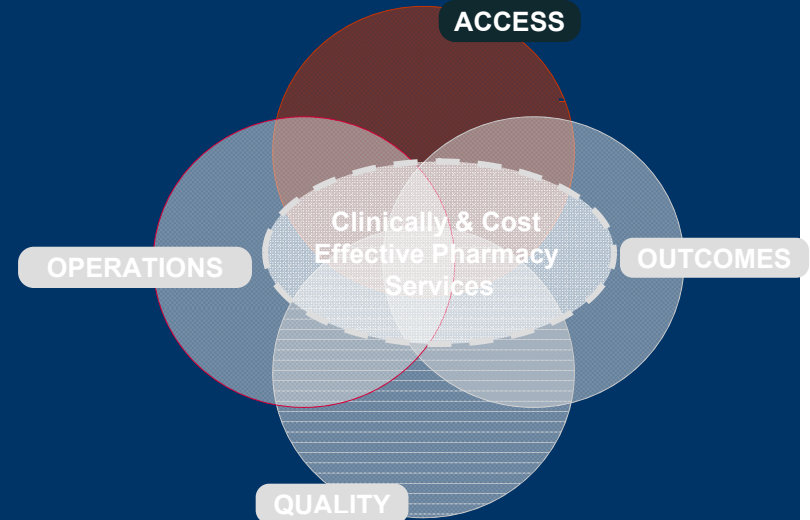
40 million uninsured pay 60% more than prices negotiated by large purchasers

- Ability of patient to understand drug therapy
- Special needs of patient
- Program eligibility
- Personal financial resources

- Cost to supply product
- Available inventory
- Formulary status
- Ease of use
- Drug safety and efficacy

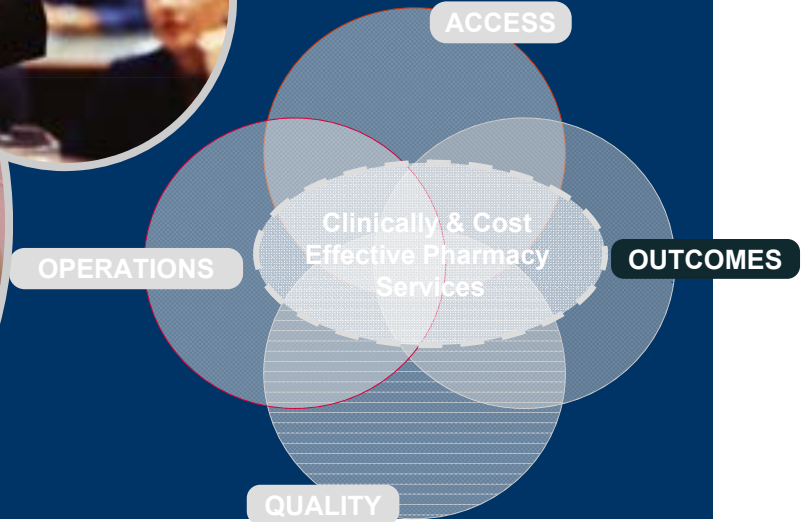
Meeting Individual Patient Access Needs

- PSSC Call Center and PharmTA Program
- The HRSA Prime Vendor Program
- Drug Formulary Management Tool
- ASHP/PSSC Patient Assistance Program (PAP) Resource Center
<http://www.ashp.org/pap/>



Outcomes Driven Pharmaceutical Care

Costs associated with adverse effects of drugs in the United States exceed the cost of drugs themselves



High Quality Pharmacy Service

Safe medication processes

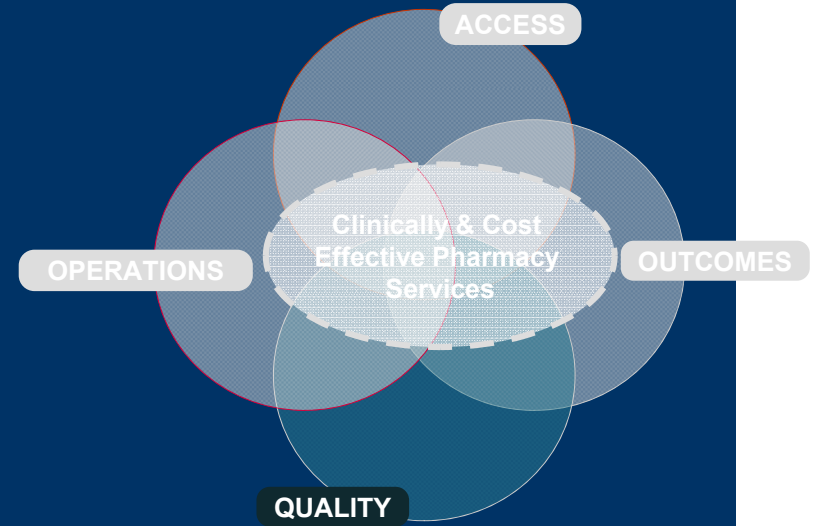
Preventing medication errors

Tracking

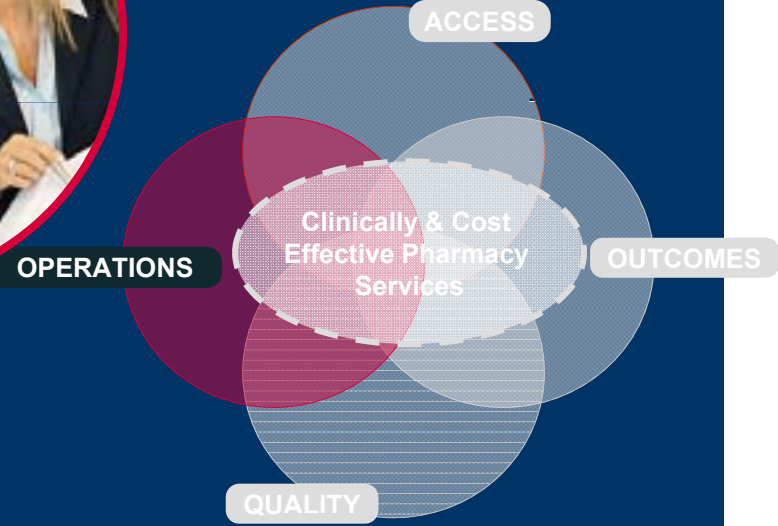
Drug utilization review

Trending

Assessing patient satisfaction



Efficient Business Practices



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340B Action Plans

Available for in-house and contract pharmacies and Disproportionate Share Hospitals

Action Item	Description	Background Information	Resource(s)	Staff Hours	Completion Target	Staff Responsible *
1	Verify disproportionate share adjustment percentage.	The hospital's Disproportionate Share Payment Adjustment Percentage is found on CMS Worksheet E, Part A, Line 4.03. To qualify for participation in the 340B program the hospital's most recent CMS cost report must indicate a disproportionate share adjustment percentage greater than or equal to 11.75%.	http://www.hrsa.gov/opa/dsh.htm	2	Month 1	CFO RxDIr
Progress/Comments						
2	Verify eligibility to participate in 340B program.	In addition to a DSH adjustment percentage greater than or equal to 11.75%, public hospitals must provide documentation verifying state/local government ownership. Private non-profit hospitals must submit certification from a state or local government official that it is under contract to provide health care services to low income individuals.	http://www.hrsa.gov/opa/dsh.htm	2	Month 1	CFO RxDIr
Progress/Comments						
3	Form pharmacy project team.	Identify/solicit participation of key staff with expertise in project management, fiscal administration and clinical skills to serve on pharmacy project team.		4	Month 1	RxDIr
Progress/Comments						

Interactive Financial Analysis

Pharmacy Payer Type	Mix	SFS Structure		Pharmacy Services in MA "All Inclusive" Rates	
3rd Party Insured (Non-Medicaid)		Level 1		HMO managed MA will be included in an "All Inclusive" Rate:	
HMO Managed Medicaid		Dispensing Fee		If "No", FFS Dispensing Fee:	
State Medicaid		% Mark-up on Meds	0.0%	If "Yes", PPS Increase for Pharmacy	
Sliding Fee Scale - Level 1		Maximum Charge? (Y / N)	N	# of Clinic PPS Visits per year	
Sliding Fee Scale - Level 2		Maximum Charge			
Sliding Fee Scale - Level 3		Level 2		State managed MA will be included in an "All Inclusive" Rate:	
Sliding Fee Scale - Level 4		Dispensing Fee		If "No", FFS Dispensing Fee:	
Sliding Fee Scale - Level 5		% Mark-up on Meds	0.0%	If "Yes", PPS Increase for Pharmacy	
Manf. Assistance Programs		Maximum Charge? (Y / N)	N	# of Clinic PPS Visits per year	
Samples		Maximum Charge			
Total (must be 100%)	0.0%	Level 3		Revenue from Clinical Services	
		Dispensing Fee		Encounters/year	
Clinic Prescription Volume		% Mark-up on Meds	0.0%	Avg. \$/Encounter	
Utilization Rate (Rxs/visit/year)		Maximum Charge? (Y / N)	N		
Clinic Visits/year		Maximum Charge	\$0.00		
		Level 4			
Capture Rate (%)		Dispensing Fee			
3rd Party Insured		% Mark-up on Meds	0.0%		
HMO MA		Maximum Charge? (Y / N)	N		
State Medicaid		Maximum Charge	\$0.00		
SFS		Level 5 (Cash U&C)			
		Dispensing Fee			
Generic Medication Utilization		% Mark-up on Meds	0.0%		
% Generic, SFS		Maximum Charge? (Y / N)	N		
% Generic, Non-SFS		Maximum Charge	\$0.00		
3rd Party Margin (%)					
Brand		MAP Fee per Rx			
Generic					
Avg. Drug Cost (\$)					
per Brand Rx					
per Generic Rx					

Profit/Loss Summary			
Projected Income		Revenue	P/L by Payer
	3rd Party Insured	\$0	#DIV/0!
	HMO Medicaid	\$0	#DIV/0!
	State Medicaid	\$0	#DIV/0!
	SFS Level 1	\$0	#DIV/0!
	SFS Level 2	\$0	#DIV/0!
	SFS Level 3	\$0	#DIV/0!
	SFS Level 4	\$0	#DIV/0!
	SFS Level 5	\$0	#DIV/0!
	MAP Administration	\$0	#DIV/0!
	Clinical Services	\$0	#DIV/0!
	Total Projected Income	\$0	
Projected Expenses	Payroll	\$0	
	Supplies	\$0	
	Contract Services	\$0	
	Miscellaneous	\$0	
	Total Projected Expenses	\$0	
	Projected Annual Profit/Loss	\$0	
	Projected Start-up Expenses	\$0	
	Projected Profit/Loss, Year 1:	\$0	

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Worksheet developed via support provided by the Pharmacy Services Support Center of the American Pharmacists Association (http://pssc.aphanet.com) and HRSA.	
Author: Todd D. Sorensen, Pharm.D., University of Minnesota (June 2005)	



Pharmacy Services Support Center Peer to Peer Program

The 340B Integrity and Quality (340B IQ) Leading Practice Achievement



Pharmacy Services Support Center Peer to Peer Program

- Who can apply?

Any organization that is registered with OPA and participating in the 340B program is eligible to apply for the Peer to Peer Mentor program.

- What are the requirements?

Demonstrate outstanding processes to improve access, quality, operations and outcomes.

An interest in helping other 340B organizations to become leading practices sites.

Finalist will have a site visit performed by PSSC

Pharmacy Services Support Center Peer to Peer Program

- Where can I get an enrollment form?

<http://pssc.aphanet.org/>

- When will this program start?

Fall 2010

- How does it work if we are accepted?

You will work with other 340B entities, comparable in size and operations to your organization.

We would like to ask each organization to offer at least 3-5 hours per month to assist other organizations.

Pharmacy Services Support Center Peer to Peer Program

- What's in it for me?
 - Organizations selected will receive a recognition plaque;
 - Acknowledgment in publications and PSSC website;
 - Complementary membership in APhA for three leadership team members in each organization;
 - Stipends up to \$25,000 for their ambulatory care or community pharmacy residency programs;
 - Financial support for conference attendance to represent 340B stakeholders;
 - Participation in monthly conference calls with PSSC and OPA leadership.

Pharmacy Services Support Center Peer to Peer Program

- What's in it for us?
 - Organizations will self identify;
 - Expand the reach to 340B entities as the program grows;
 - Increase understanding of the issues covered entities face in implementing and optimizing the 340B program;
 - Connect 340B stakeholders to form partnerships;
 - Strengthen pre- and post-graduate training of the next generation of pharmacists in 340B;
 - Promote the expansion of clinical pharmacy services in underserved communities;
 - Allow covered entities to share experiences with the 340B program with PSSC and OPA.



High quality



Trusted



Committed to clinically & cost effective pharmacy services

CONTACT:



1-800-628-6297



pssc@aphanet.org



pssc.aphanet.org