A Local Health Department's Transition to Unit Based Costs – Lessons Learned

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### Introduction

In 2017, the WDC EMA went live with a payment model that would shift the distribution of services funded in the EMA. The transition to unit based costs had an immediate impact on clients served and utilization for a majority of the core services. Some patient health outcomes decreased in 2018 while viral suppression remained relatively stable

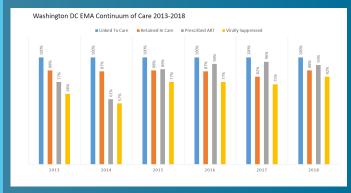
### Implementation Activities

- Research of best
  practices for FFS
- Information sessions and buy-in from Planning Commission
- Information sessions for current sub-recipients
- Creation of subcommittees
- Technical Assistance
  Offerings to current sub recipients



A decline both in client served and service utilization have been observed since Oct 2017, date when FFS funding mechanism took effect. These may be due to one of a large service provider didn't participate in the program and Medicaid expansion in VA (member jurisdiction in our EMA)

# **Outcome/ Results**



## **Lessons** Learned

Conduct a staggered/staged role out

Put data at the forefront of planning

Provide T/A to smaller clinics

Develop a plan for cost savings

Provide Training to monitoring staff

Performance indicators will need 1+years to stabilize Conduct a reporting burden assessment Update GLCs semi-annually

## **Additional Recommendations**

#### Quantity of clinical data will decrease

 Outpatient Ambulatory Health Service (OAHS) is the direct source of clinical data in the RW network. Prepare for a sharp decline in total clinical data input upon moving OAHS to a fee for service model

#### Identify secondary data sourc

 Identify secondary data sources to match RW clients to last known CD4 count and Vira Load to account for the data loss

> Monitor for complete data reporting irrespective of funding mechanism • Insure complete data reporting from Fee for Service providers to minimize the data loss. Create a robust data completeness audit process throughout the grant year.

