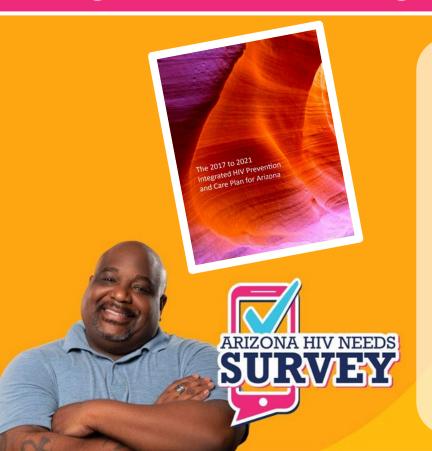


Take Your Recruitment Efforts to the Next Level by Leveraging the Power of Community Influencers

Yanitza Soto, Deborah Reardon-Maynard and Jeremy Bright
Arizona Department of Health Services & RipplePHX



Integrated Plan: Background in Arizona



Integrated Planning

- Federal requirement for state HD
- 5-year statewide plan

Needs Assessment

- Just one part of the integrated plan!
- Assess services & barriers to accessing services
 - O What's ACTUALLY going on?
- Historically, done through surveys

Changes for 2022-2026 - The Plan





Syndemic approach, including:

- Hepatitis C
- STIs, particularly syphilis

More emphasis on different parts of HIV prevention:

- PrEP & PEP
- Harm reduction & syringe services programs (SSPs)

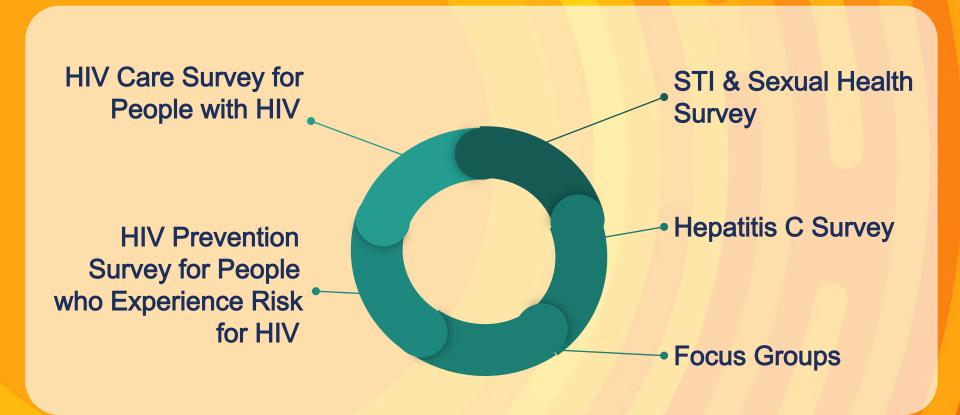
Changes for 2022-2026 - The Needs Assessment



Starting our data collection BEFORE receiving guidance:

- Get a "jump start"
- Have sufficient time to get buy-in on survey from multiple planning bodies
- Be better positioned to USE data for planning
- Using an outside Vendor
 - Handled contracting and compensation
 - Helped with developing and structuring the survey

Syndemic Approach to the Needs Assessment



ADHS Outreach





ADHS has good access to:

- Ryan White clients
- People served by ADHS-funded prevention programs
- People with HIV & people who experience risk for HIV who work within funded agencies
- Planning body members

ADHS Outreach



ADHS does NOT have good access to:

EVERYONE ELSE

Especially individuals who are not served well by our prevention & care systems



About RipplePHX





Small but Mighty:

- 100% Outreach-Based
- Services Offered:
 - Awareness/Education
 - Condom Distribution
 - HIV Testing (Rapid & At-Home)
 - PrEP Navigation
 - Early Intervention Services
- Focused on reaching people who don't typically access existing services on their own.



Health Department Collaboration & Approach



Our Approach

- Build a campaign with 13 community influencers from around the state who are reflective of the people we're hoping to reach who can engage their social networks to complete and disseminate the Needs Assessment.
- The importance of having a Health Department that embraces innovation and trusts their community partners

Our History & Experience



Working with Influencers





Key Points:

- Not only a large social following, but also engagement.
- Be upfront and set goals and expectations.
- Monitor for results, and respond quickly.
- Make the experience rewarding
- Pay timely

Assembling the Survey Team



Campaign Materials











Campaign Materials

Website Landing Page

- Details about the Survey
- Survey Embedded on the page with the influencer standing next to it
- A video of the influencer
- An interview with the influencer
- Links to the other influencers' pages



Delivering the Survey



The Big Day:

- Kicking off the survey with one big push from the team.
- Checking-in with Team Members to ask about their plans / questions.
- Pressing the "GO" Button

Delivering the Survey – The Postcards



The Results



HIV Care & Services Survey

• 940 respondents

HIV Needs Survey

• 912 respondents

A 140% increase from the 2017-2021 Integrated Plan Needs Assessment

Were our responses representative?

HIV Care & Services Survey

Based on HIV prevalence data, we did great on representation for:

- Gender identity
- Race/ethnicity
- Age
- Geographic location

We did well, but could do better, for:

People who speak Spanish

HIV Needs Survey

Based on HIV testing data, we did great on representation for:

- Gender identity
- Race/ethnicity
- People who speak Spanish

We did well, but could do better, for:

- Rural individuals
- Younger individuals (aged 13-24)

Our Takeaways

- Trust your community partners!
- Make sure you compensate people
 - Staff who help with survey outreach
 - Individuals who take your survey
- Make a plan (or many plans!) to adjust for responses
 - Paper surveys for rural clients who don't have good internet
 - Mechanism to "shut down" earlier than expected if you get too many responses
 - Mechanism to confirm that respondents are eligible for the incentives
- Prepare sufficient time for data cleaning & analysis
 - Make sure your partners know there will be a delay in "seeing" the data

Questions & Contact Information

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