

From Vision to Practice:

Best Practices from the Ground

20
22

NATIONAL
RYAN WHITE
CONFERENCE
ON HIV CARE & TREATMENT

Overview

- Introductions
- South Carolina Ryan White Part B Program Ending the HIV Epidemic with Rapid Treatment
 - AID Upstate
 - Piedmont Care
- Missouri Ending the HIV Epidemic - Community Engagement and Communication Planning
- Questions

South Carolina Ending the HIV Epidemic with Rapid Treatment

Leigh Oden, MHA

SC Department of Health and Environmental Control
Ryan White Part B Program Administration Manager

Doug McCormick, MSN, FNP-BC

AID Upstate
Medical Director

Trista Anderson

Piedmont Care
Case Management Supervisor

20
22

NATIONAL
RYAN WHITE
CONFERENCE
ON HIV CARE & TREATMENT

Learning Objectives

At the conclusion of this activity, participants will be able to:

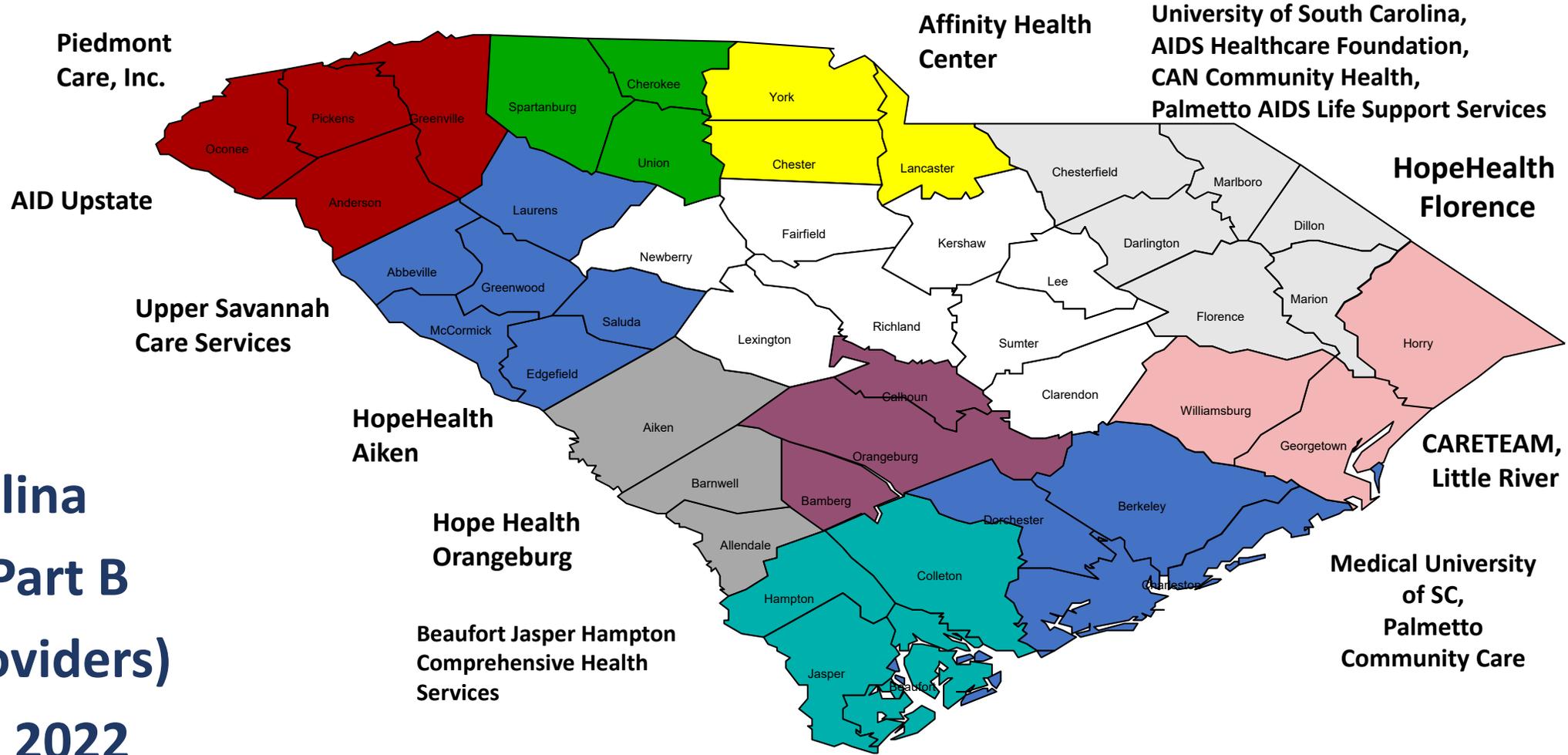
1. Understand how rapid treatment has been implemented with EHE funds in South Carolina.
2. Learn of the successes and challenges from two Ryan White Part B EHE funded providers implementing Rapid ART.

South Carolina Ryan White Part B Program

RWB Program Overview

- South Carolina AIDS Drug Assistance Program (ADAP)
 - Administered by SC Department of Health and Environmental Control (DHEC)
- Ryan White Part B Core and Support Services
 - Provided through a network of DHEC contracted subrecipients

South Carolina Ryan White Part B Program 2



**South Carolina
Ryan White Part B
(16 Service Providers)
As of April 1, 2022**

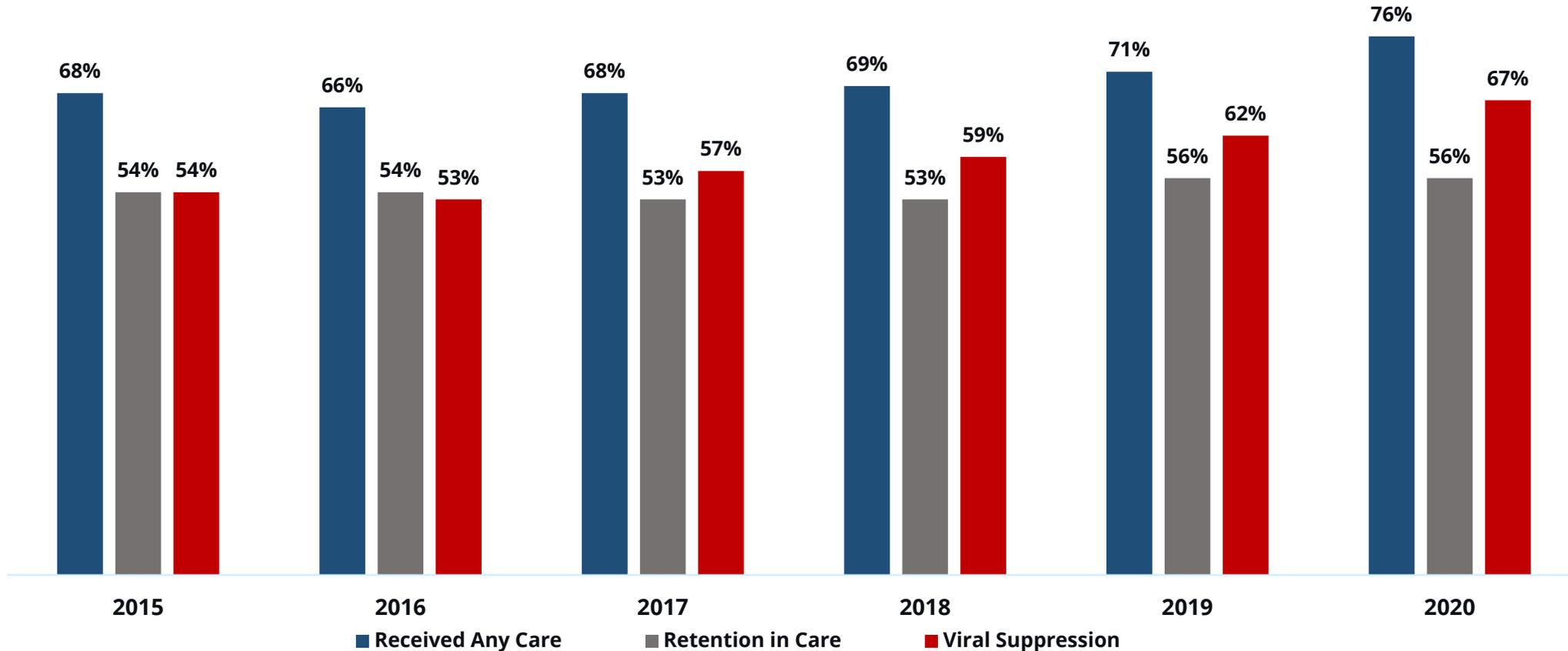
South Carolina Ryan White Part B Program 3

Population	2012	2013	2014	2015	2016	2017	2018	2019	2020
People with HIV (PWH)	15,305	15,695	16,222	18,340	18,998	19,749	20,166	20,334	19,437
Served by Ryan White Part B (RWB - Care)	8,112	8,475	8,760	8,816	9,089	9,393	10,347	11,583	11,428
Percent of Prevalence Served by RWB - Care	53%	54%	54%	48%	48%	48%	51%	57%	59%
PWH Out of Care ₁	36%	37%	34%	32%	37%	32%	31%	29%	24%
Uninsured in ADAP	76%	75%	74%	65%	55%	53%	54%	56%	53%

Data Source: SC Epi Profiles

1. PLWHA Out of Care is based on absence of HIV tests at intervals within the calendar year.

South Carolina Care Continuum Yearly Comparison



Data Source: 2020 SC Epi Profiles

SC planned to implement a Statewide Rapid Continuum of Care Program to rapidly link and reengage PLWH who are newly diagnosed or returning to care and provide rapid treatment through the AIDS Drug Assistance Program (ADAP).

The overarching goal is to engage PWH into care (newly diagnosed or returning to care) and expedite HIV ART within 7 days of a new HIV diagnosis or re-engagement into care.

The Statewide Rapid Continuum of Care process will include:

- (1) Rapid Linkage and reengagement to HIV Care;
- (2) Accelerated eligibility and access to care services;
- (3) Accelerated AIDS Drug Assistance Program (ADAP) approval;
- (4) Sustained follow-up to provide support, including medication adherence;
and
- (5) Rapid cluster response.

Ryan White Part B EHE Funded Services

- A Request for Grant Applications for Ryan White Part B Ending the HIV Epidemic funds was released in Spring 2021.
 - To be eligible to receive funds, subrecipients were required to develop and implement or expand Rapid Access to Care and ART Initiation.
 - Goals of the program include (1) linkage to care no more than 2-3 days after diagnosis or returning to care, with a strong preference for day of linkage to care, and (2) initiation of ART at the first medical visit.
- DHEC awarded RWB EHE funding to 7 subrecipients to implement/enhance the rapid care and treatment initiative.

AID Upstate
RWHAP Part B AIDS Service Organization
Greenville, SC

Rapid ART Delivery Project:
A Work in Progress

Doug McCormick, MSN, FNP-BC
Medical Director

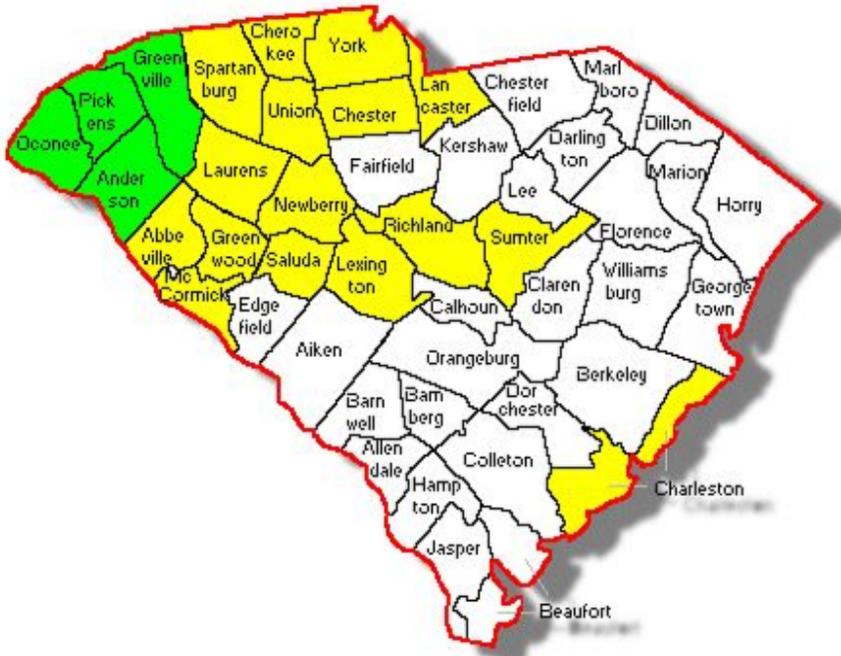
20
22

NATIONAL
RYAN WHITE
CONFERENCE
ON HIV CARE & TREATMENT

AID Upstate Service Area

RW Grant Service Areas vs Patient Population

- - Service Area
- - Patients



Source: diymaps.net (c)

- 4 counties in Upstate SC are the main focus of the organization/grant (**green**)
- Other select (8) Upstate SC counties (**yellow**) overlap with our service area and contribute to our patient population
- 4 departments:
 - Administration
 - Medical (opened 2017)
 - Medical Case Management (MCM)
 - Prevention & Outreach
- 2 medical offices:
 - Anderson County
 - Greenville County

AID Upstate Medical Patient Population = 1,269

Anderson Office

- Total patients = 454
 - ID = 396
 - PrEP = 23
 - Primary Care only = 35
- Medical staff:
 - 1 ID FNP FTE
 - 0.1 ID FNP FTE
 - 0.1 ID DO FTE
 - 0.2 PCP MD FTE
 - 1 RN FTE
 - 0.2 LPN FTE

Greenville Office

- Total patients = 815
 - ID = 485
 - PrEP = 160
 - Primary Care Only = 143
- Medical staff:
 - 0.7 ID FNP FTE
 - 0.1 ID MD FTE
 - 0.7 PCP MD FTE
 - 1 RN FTE
 - 1 LPN FTE
 - 0.8 LPN FTE

AID Upstate Rapid ART Delivery Project

- **1st Rapid patient 12/18/2020**
- **~ 42 total Rapid patients thru 6/30/2022**
- Initially an informal team from medical, prevention, case management, & administration created a rapid initiation form that all departments would complete as appropriate as a new diagnosis moved through the system (1/12/2021). This form/process was overly burdensome.
- Ultimately a large team consisting of employees from medical, case management, prevention, scheduling, medical records, & administration-facilitated by the COO & medical director-initiated an accelerated PDSA cycle (2/23/2022).
- Finally a much smaller group consisting of the medical director, nursing staff, linkage coordinator, and peer navigator started meeting weekly to discuss rapid ART initiation issues, concerns, & specific patients (4/19/2022). This meeting commit remains a work in progress.
- Added ***Linkage Coordinator & Peer Navigator*** positions (9/1/2021)
- Linkage Coordinator is an experienced MSW/Medical Case Manager who coordinates entry to HIV care for both newly diagnosed (Rapid) & out of area transfer patients
 - Dedicated position based in the prevention building who coordinates MCM intake and connection to medical care
- Peer Navigator is a longtime PLWHIV-but new to the HIV care team-who assists patients with psychosocial & educational needs as a peer
 - Also based in the prevention building

Start-up Costs:

- Initially:
 - Office furnishings = \$2,200
 - Desktop computer, monitors, laptop = \$1,819
 - Incidentals = mobile phones/business cards
 - On-going:
 - Linkage Coordinator & Peer Navigator salaries

Capacity Issues:

- More capacity i.e. more open patient slots in the smaller Anderson office vs. the larger Greenville office. Unfortunately most patients live closer to the Greenville office.
- Not enough ID prescribing providers
- Unable to designate medical provider teams nor specific open appointment slots on a weekly basis for Rapid patients
- Currently sending all out of area transfer patients to an alternate RWCA Part C provider

Challenges:

- Not enough ID prescribing providers
- Provider schedules are generally always at capacity
- Difficulty in keeping all team members on the same page, RE: Provider availability, scheduling issues, insurance/medication access issues, patient follow-up
- Impossible to anticipate new diagnoses
- Competing departmental priorities
- Growing issue regarding patient availability vs. open ID provider appts.
- Reluctance on the part of patients to RTC for STI RX when resulted
- Issues defining who is truly a Rapid patient
- What is our responsibility to out of catchment area newly diagnosed?

References

- <https://clinicalinfo.hiv.gov/en/guidelines/adult-and-adolescent-arv/initiation-antiretroviral-therapy> (Updated 12/18/19)
- <https://aidsetc.org/resource/rapid-immediate-art-initiation-restart-guide-clinicians> (Published 5/19/22)
- <https://www.who.int/publications/i/item/9789241550062> (Published 7/1/17)
- <https://www.ncbi.nlm.nih.gov/books/NBK557123/> (Published 10/21)
- https://www.cdc.gov/hiv/pdf/research/interventionresearch/compendium/si/cdc-hiv-crescentcare_start_init_si_ei.pdf (Updated 1/27/21)
- <https://www.cdc.gov/hiv/pdf/research/interventionresearch/compendium/lrc/cdc-hiv-lrc-hiv-care-coordination-program.pdf> (Updated 10/9/18)
- https://www.cdc.gov/hiv/pdf/research/interventionresearch/compendium/lrc/cdc-hiv-RAPID_ART_Program_HIV_Diagnosis_LRC_EI_Linkage.pdf (Updated 12/6/19)



Compassionate HIV and AIDS Care,
Prevention, and Advocacy

Trista Anderson
Case Management Supervisor

20
22

NATIONAL
RYAN WHITE
CONFERENCE
ON HIV CARE & TREATMENT

Piedmont Care EHE Start-Up

- EHE funding awarded to Piedmont Care corresponded with opening and start up of new medical practice.
 - COVID
 - Services Offered
 - Onsite Medical Practice
 - Dr., Nurse, Nurse Practitioner, Patient Service Rep, Practice Administrator, and assigned Medical Case Manager
 - Rapid ART
 - Support from current RW services on site
 - MCM, mental health, transportation, insurance assistance, partner testing, orientation and meet and greet appointments.

Piedmont Care EHE Start-Up 2

- Advantages

- After hours options for clients
- Increased access for partners of RW clients
- Rapid response for new referrals or newly diagnosed clients
- Positive HIV testers immediately linked to medical case management and medical care
- Home visits
- Telehealth
- One-stop shop personalized service

- Successes

- COVID vaccine access
- Home visits
- Cell phone and text conversations with medical team

- Challenges

- Money
- Staffing
- Obtaining sample meds
- Paradigm shift
- Communication

Comments from Practice Patients



- “I love that everything is all in one place. I can come to the Dr. and therapy at the same time.”
- “Everyone is so professional and makes me feel welcome!”
- I just wanted to share that one of our clients who sees the practice was in today and said he was “very happy with the care he received, that Yvonne explained/broke down things so he could understand and that he was not going back to his previous provider.”

Trista Anderson

Case Management Supervisor

trista@piedmontcare.org

Piedmont Care

101 N Pine St. Suite 200

Spartanburg, SC 29302

864-582-7773

www.piedmontcare.org

Missouri Ending the HIV Epidemic - Community Engagement and Communication Planning

Alicia Jenkins, MSA

Chief

Missouri Department of Health and Senior
Services

Division of Community Public Health

Bureau of HIV, STD, and Hepatitis

20
22

NATIONAL
RYAN WHITE
CONFERENCE
ON HIV CARE & TREATMENT

Learning Objectives

At the conclusion of this activity, participants will be able to:

1. Understand the importance of community engagement and communication planning.
2. Have increased knowledge of the various ways for engagement and communication with your priority population, community, and partners.

Missouri Ending the HIV Epidemic Overview

Ending the HIV Epidemic In Missouri

Missouri's Ending the HIV Epidemic Plan

We offer several options for engagement and want to hear from you! Use the comment option if you wish to provide a broad comment on the plan. The feedback option can be used to provide more structured feedback and the email address can be used for questions. We look forward to hearing from you!

- [Quick Overview of Missouri's EHE Plan](#) 
- [Provide a Comment](#) 
- [Send Us Your Feedback](#) 
- [Missouri's Ending the HIV Epidemic Plan](#) 

speakuphiv.com/ehe

Overview of Community Engagement Efforts



WE WANT TO
**HEAR
YOUR
VOICE**

Missouri is working to end the HIV epidemic. See what we're planning and share your thoughts to help us make it even better.



Missouri DHSS Department of Health & Senior Services

MO.gov Governor Parson Find an Agency Online Services Search

Home YouTube Follow Us Like Us Select Language

Healthy Living Senior & Disability Services Licensing & Regulations Disaster & Emergency Planning Data & Statistics

Ending the HIV Epidemic (EHE)

Get Tested
National HIV, STD, and Hepatitis Testing [FIND TESTING LOCATIONS](#)

MISSOURI DEPARTMENT OF HEALTH & SENIOR SERVICES

YOU'RE INVITED

VIRTUAL QUARTERLY COMMUNITY FORUM

TOPIC: DISEASE INTERVENTION SPECIALISTS, HIV AND PARTNER SERVICES

TUESDAY, SEPTEMBER 13, 2022
5:30 - 6:30 P.M.



The Missouri Department of Health and Senior Services invites you to attend the September Community Engagement Forum focused on Ending the HIV Epidemic in Missouri. Learn about the role that DIS play in linking people newly diagnosed to care and reengaging those previously diagnosed and their role in ending the HIV epidemic. **Access registration by clicking here.**

Resources

- [AHEAD Dashboard](#)
- [Quick Overview of Missouri's EHE Plan](#)
- [Provide a Comment](#)
- [EHE Feedback Form](#)
- [Learn More About PrEP \(PreExposure Prophylaxis\)](#)
- [HIV.gov](#)
- [Missouri HIV Epidemiological Data & Statistical Reports](#)
- [Social and Digital Media Resources](#)
- [A to Z Interventions and Strategies](#)

EHE Contact Information

We want to hear from YOU!
Send questions and comments to:
EHE Coordinator
EHE@health.mo.gov

Gaps and Barriers

**You're
Invited!**

**VIRTUAL
Community
Forum**

**Topic: Older
Adults Living
with HIV**

**SATURDAY, JUNE 11, 2022
10 - 11 A.M.
OR
TUESDAY, JUNE 14, 2022
5:30 - 6:30 P.M.**



Ending
the HIV
Epidemic
In
Missouri

Innovation



WE WANT TO
**HEAR
YOUR
VOICE**

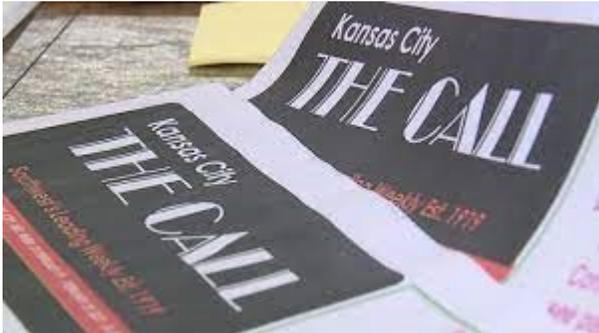
Missouri is working to end the HIV epidemic. See what we're planning and share your thoughts to help us make it even better.



WE WANT TO
**HEAR
YOUR
VOICE**

Social Media

- Facebook
- Pandora
- Billboards
- Bus Tags
- Spotify
- YouTube
- Grindr
- Basically, places and spaces where we can reach our target audience



facebook



THE
ST. LOUIS
AMERICAN

HIV STIGMA Campaign

**A DIAGNOSIS ISN'T
A DEFINITION**



[LEARN MORE](#)



**SILENCE THE
STIGMA OF HIV**

People living with HIV
deserve acceptance
and respect.



[LEARN MORE](#)



**SILENCE THE
STIGMA OF HIV**

People living with HIV
deserve acceptance
and respect.



[LEARN MORE](#)



HIV Stigma Challenges 2

The screenshot shows the Missouri Department of Health & Senior Services (DHSS) website. The header includes navigation links for MO.gov, Governor Parson, Find an Agency, and Online Services, along with a search bar and social media icons for YouTube, Facebook, and Twitter. A menu bar below the header lists categories: Healthy Living, Senior & Disability Services, Licensing & Regulations, Disaster & Emergency Planning, and Data & Statistics.

The main content area features a dark blue banner with the text: "HIV, STD and Hepatitis Prevention and Treatment Resources for Health Care Providers". Below this banner is a collage of diverse people smiling, with a red box overlaid on the left that says "HIV STIGMA".

Underneath the collage, a text block reads: "HIV Stigma is negative attitudes and beliefs about people with HIV. When people with HIV are supported, it is easier to lead a healthy life. **More information about HIV Stigma and Discrimination**".

To the right of the collage is a sidebar with a "Healthy Living" section containing links to: "Find Case Management", "Ending the HIV Epidemic", "HIV Risk Reduction Tool", "Learn About PEP (Post-Exposure Prophylaxis)", and "STD (Sexually Transmitted Disease) Health".

Below the sidebar is a blue button that says "GET TESTED. FIND SERVICES + PREP". Underneath this is a search input field with the placeholder text "Enter City, State or ZIP" and a magnifying glass icon. Below the search field is the "HIV.gov" logo and the text: "For more information on this widget, please visit [HIV.gov/locator](\"http://HIV.gov/locator\")". At the bottom of this section are social media icons for Facebook, Twitter, and a code icon.

At the bottom of the main content area is a "Share" button with a right-pointing arrow and the text "Clinicians Chat - Addressing HIV-Related Stigma Among Health Care Provi...".

Source: <https://health.mo.gov/living/healthcondiseases/communicable/hivaids/stigma-campaign-provider.php>

Partnerships

- People living with HIV
- AIDS service organizations
- Local public health agencies (LPHAs)
- Substance abuse centers
- Organizations that serve minority populations
- Community-based organizations
- Public and private universities
- Federally qualified health centers (FQHCs)



Partnerships



viventhealth



MPCA
Missouri Primary Care Association



Washington
University in St. Louis
SCHOOL OF MEDICINE



National Network of
STD Clinical Prevention
Training Centers

KC CARE
HEALTH CENTER



Public Health



MISSOURI
Highlands
HEALTH CARE



Missouri Telehealth Network
University of Missouri

matec
MIDWEST AIDS TRAINING + EDUCATION CENTER

Challenges

- COVID-19
- Shared vision for social and digital marketing needs
- Maximizing the use of your dollars



Strengths

- Engaging your agency's communication team
- Continuously challenging yourself and your social and digital marketing team
- Use of focus groups
- Use available resources
 - For example – For several of our social and digital media campaigns, we used CDC materials. This allowed us to redirect dollars to expand our outreach.
- Use of social and digital media analytics
- Ability to reach more individuals

Lessons learned and best practice

**Undetectable
=
Untransmittable**



**Taking PrEP
is for my
family
and me.**



Moving Forward

- Give yourself some grace!
- Remember all things begin and end locally.
- Allow for flexibility in your planning and engagement.
- Meet people where they are.
 - For example – In 2023, we will be conducting in-person public engagements.
- Remember to ask your priority population, the community, and your partners about what works to keep moving forward.
- There is no need to reinvent the wheel.
- It doesn't have to be complicated to be great!

How To Claim CE Credit

If you would like to receive continuing education credit for this activity, please visit:

ryanwhite.cds.pesgce.com