Medicare-Medicaid Dual Eligibility for Ryan White HIV/AIDS Program Clients

Access, Care, and Engagement (ACE) TA Center

March 12, 2024







How to ask questions

Attendees are in **listen-only mode**.

To ask a question, **use the chat box** at the lower-right of your screen to chat with the presenter.

You may also **email questions** to <u>acetacenter@jsi.com</u> after the webinar.

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ACE TA Center

The Access, Care, and Engagement Technical Assistance (ACE TA) Center builds the capacity of the Ryan White HIV/AIDS Program (RWHAP) community to navigate the changing health care landscape and help people with HIV to access and use their health coverage to improve health outcomes. Many RWHAP clients are eligible for health coverage options, including Medicare, Medicaid, and Marketplace plans. The ACE TA Center provides practical tools and resources to support engagement, education, enrollment, and renewal activities.

Training and Technical Assistance

Our tools, resources, training, and technical assistance offerings are responsive to recipient and subrecipient needs and informed by best and promising practices for health coverage engagement and enrollment. The ACE TA Center is a cooperative agreement between JSI Research & Training Institute, Inc., (JSI 17) and the Health Resources and Services Administration, (HIV/AIDS Bureau 17).



ACE TA Center Home

Health Coverage Basics

Tools and Resources

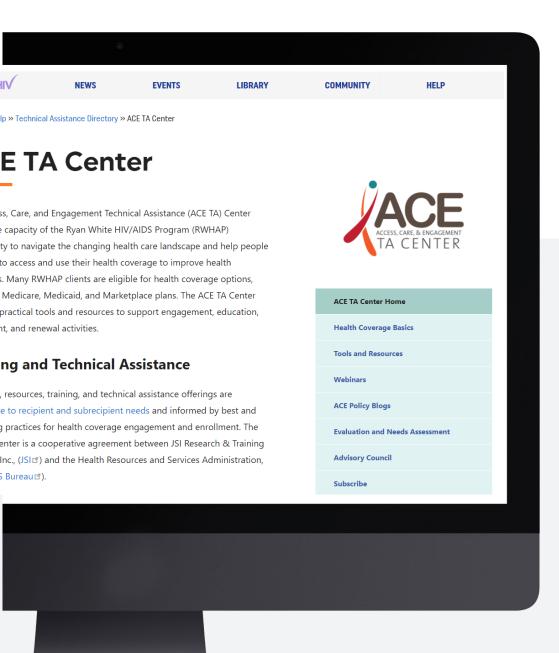
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CE The ACE TA Center

helps organizations



Engage, enroll, and retain

clients in health coverage (e.g., Marketplace and other private health insurance, Medicare, Medicaid).



Communicate with RWHAP clients

about how to stay enrolled and use health coverage to improve health care access.



Improve the clarity

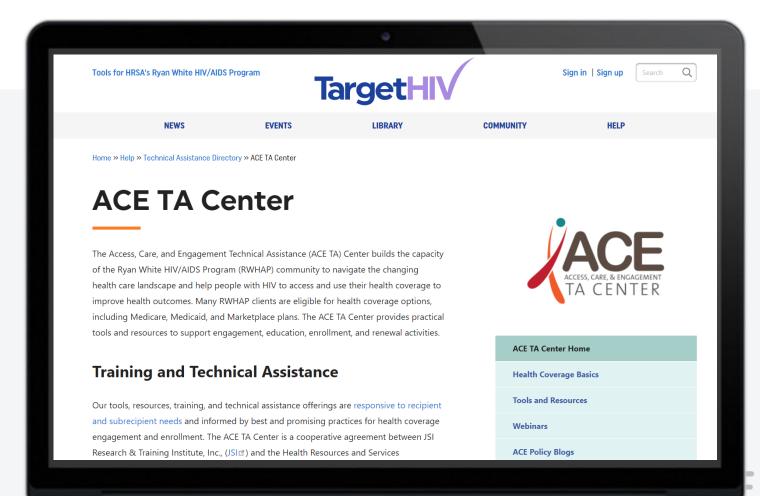
of their communication around health care access and health insurance.



- RWHAP program staff, including case managers
- RWHAP organizations (leaders and managers)
- RWHAP clients
- Navigators and other in-person assisters that help enroll RWHAP clients

Visit us at

targethiv.org/ace



ACE 3-Part Spring Webinar Series



- 1. Basics of Medicare Eligibility
 - Feb 13 now on demand
- 2. Medicare Enrollment and Coverage
 - Feb 27 now on demand
- 3. Medicare-Medicaid Dual Eligibility
 - Mar 12 @ 3PM ET



Roadmap for today's webinar





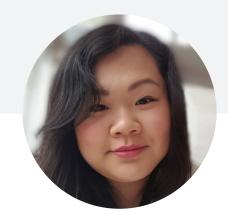
Today's presenters

Molly Tasso



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Poll #1

How familiar are you with Medicare-Medicaid dual eligibility?

- I've never heard of it.
- I work with dually eligible clients, but I don't understand the basics.
- I don't work with dually eligible clients, but I understand the basics.
- I work with dually eligible clients and I understand the basics.
- I know more than the basics and would like to learn more.
- I'm an expert!



Poll #2

What aspects of dual eligibility are you interested in? (Check all that apply.)

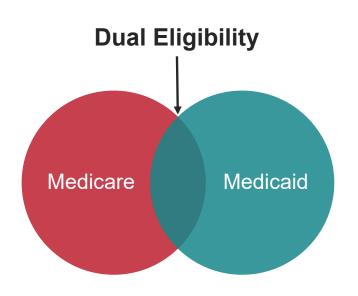
- Eligibility criteria and pathways
- Who pays for what, and when
- Coverage options, including integrated care
- ☐ Financial assistance
- ☐ Enrollment support
- ☐ Impact on RWHAP clients
- ☐ Other (let us know in the chat!)



Dual Eligibility Fundamentals



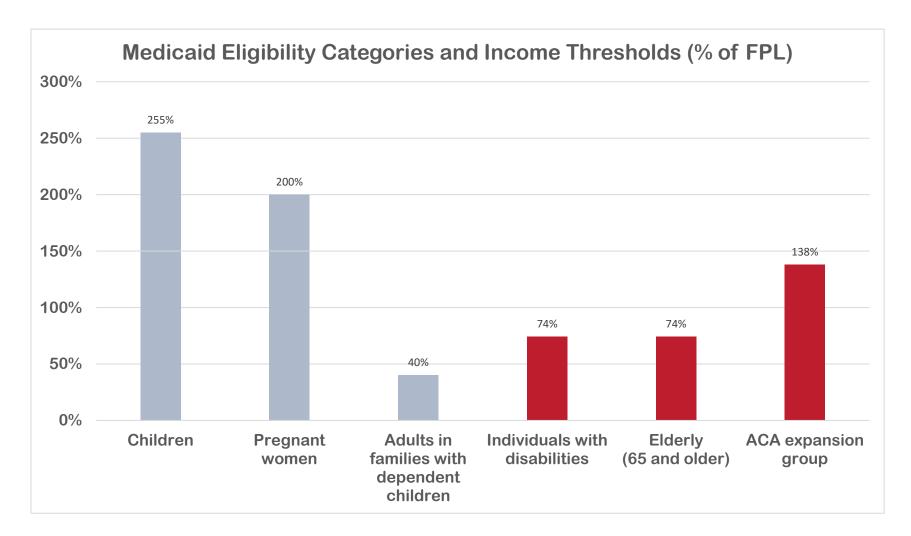
What is dual eligibility?



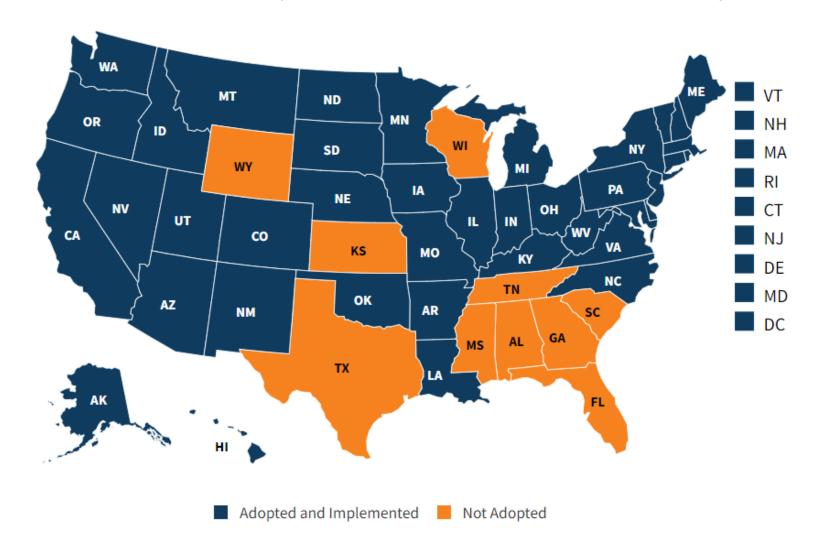
- An individual is eligible for both Medicare and their state Medicaid program simultaneously
- Medicare Eligibility
 - Age 65 or older
 - Under 65 with a qualifying disability
 - People with End-Stage Renal Disease (ESRD)
- Medicaid Eligibility (varies by state)
 - Children
 - Pregnant women
 - Adults in families with dependent children
 - Individuals with disabilities
 - Elderly people (age 65+)
 - ACA expansion group



Medicaid eligibility categories by FPL



State Medicaid expansion decisions (Dec 2023)



Types of dual eligibility: Full-benefit

- Medicare: receive the standard package of Medicare benefits
- Medicaid: receive the full range of Medicaid benefits available in their state
- Must be enrolled in both:
 - Medicare Part A and/or Part B
 - Full-benefit Medicaid in their state
- Most common type of dual eligibility (71%)



Types of dual eligibility: Partial-benefit

- Medicare: receive the standard package of Medicare benefits
- Medicaid: receive financial assistance from their state Medicaid program to pay for Medicare premiums and/or other Medicare cost-sharing obligations
- Must be enrolled in both:
 - Medicare Part A and/or Part B
 - A state-administered Medicare Savings Program (MSP)
- Not as common (29%) as full-benefit dual eligibility, but becoming more common on a state-by-state basis



Dual eligibility, HIV, and the RWHAP

- Over 12 million dually eligible people in the U.S., and growing
- Nearly two-thirds of Medicare beneficiaries with HIV are dually eligible
- One-quarter of Medicaid beneficiaries with HIV are dually eligible
- About 7.5% of RWHAP clients are dually eligible
 - 80% of DE clients are age 50+
 - 30% of DE clients are age 65+

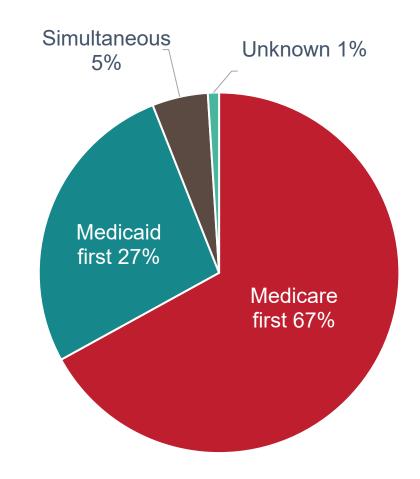
Sources:

- KFF Medicare and People with HIV, 2023
- KFF Medicaid and People with HIV, 2023
- HRSA RWHAP Service Report (RSR), 2021



Characteristics of dually eligible individuals

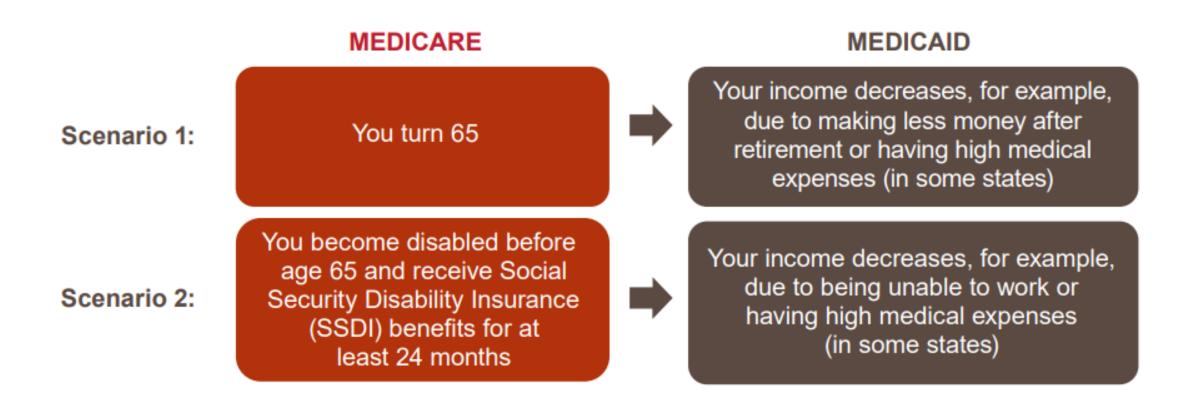
- Generally have more complex healthcare needs compared to people who are not dually eligible
- Among people with HIV, more likely to have multiple chronic illnesses or functional disabilities
- Eligibility pathways:
 - Medicare first, then Medicaid
 - Medicaid first, then Medicare
 - Simultaneous eligibility



Sources:

- ICRC Dually Eligible Individuals: The Basics, 2021
- HHS Analysis of Pathways to Dual Eligible Status, 2019

Common scenarios: Medicare first





Common scenarios: Medicaid first

MEDICAID MEDICARE You become disabled before age 65 You have low income or your and receive Social Security Disability income decreases, for example, Scenario 1: Insurance (SSDI) benefits for at least due to having high medical 24 months and are automatically expenses (in some states) enrolled in Medicare Parts A and B You begin receiving Supplemental Security Scenario 2: You turn 65 Income (SSI) due to blindness or disability and having limited income You have low income or your income decreases, for example, Scenario 3: You turn 65 due to having high medical expenses (in some states)

Billing and Financial Help



Overview of billing and payors



Medicare always pays first for medically necessary, Medicare-covered services that are also covered by Medicaid, such as inpatient and outpatient care.

Second Payor

Medicaid pays next for services that Medicare does not cover or only partially covers, such as long-term services and supports.

Last Payor

As the payor of last resort, the **RWHAP** pays for HIV-related services that Medicare and Medicaid do not cover or only partially cover.



What is the role of RWHAP and RWHAP Part B ADAP?

- RWHAP, including RWHAP Part B AIDS Drug Assistance Program (ADAP), may help clients pay for Medicare and Medicaid coverage.
- Assistance may include coverage for:
 - Premiums and cost-sharing associated with Medicare Parts B, C, and D
 - Outpatient and ambulatory care under Medicare Part B
 - Prescription drug coverage under Medicare Part D that includes at least one drug in each class of core antiretroviral therapeutics.
 - Medicaid premiums, deductibles, and copayments, if any.
- For more information, see HRSA HAB Policy Clarification Notice (PCN) #18-01.

RWHAP coverage of medical costs

- RWHAP program income, grants, and rebate funds can be used to pay for the Health Insurance Premium Cost-Sharing Assistance (HIPCSA) program.
 - See PCN #15-03 for use of grants
 - See PCN #15-04 for use of rebates
- HIPCSA provides help to pay for HIVrelated medical premiums and cost-sharing
 - See PCNs #16-02 and #18-01
- Check with your local RWHAP Part A or RWHAP Part C programs to see if they offer this
- Additional state-specific coverage may be available – check with your local RWHAP Part B/ADAP

ADAP coverage of prescription costs

- ADAP is the payor of last resort after Medicare and Medicaid.
- Prescription copays can be for any HIV-related medications
- Pay attention to the HRSA HAB medication exemption coverage list
 - See ADAP Manual



Knowledge Check #1

Which of the following is the correct order of payors for services provided to dually eligible clients?

- RWHAP/ADAP → Medicare → Medicaid
- Medicaid → RWHAP/ADAP → Medicare
- Medicare → Medicaid → RWHAP/ADAP
- Medicare → RWHAP/ADAP → Medicaid



Knowledge Check #1

Which of the following is the correct order of payors for services provided to dually eligible clients?

- RWHAP/ADAP → Medicare → Medicaid
- Medicaid → RWHAP/ADAP → Medicare
- Medicare → Medicaid → RWHAP/ADAP
- Medicare → RWHAP/ADAP → Medicaid

The correct answer is Medicare, then Medicaid, then RWHAP/ADAP – generally. Keep in mind, Medicaid never pays first for services that Medicare also covers, such as inpatient care.



Sources of financial help: Medicare Savings Programs (MSPs)

- Medicare Savings Programs (MSPs): financial assistance programs where state Medicaid programs help enrollees pay for some or all of their Medicare Part A and Part B costs.
 - Qualified Medicare Beneficiary (QMB)
 - Specified Low-Income Medicare Beneficiary (SLMB)
 - Qualifying Individual (QI)
 - Qualified Disabled and Working Individuals (QDWI)
- Not available in all states
- Eligibility depends on income as a percentage of the Federal Poverty Level (FPL), as well as assets (in some states)



Sources of financial help: Medicare Savings Programs (MSPs)

	QMB Plus	QMB Only	SLMB Plus	SLMB Only	QI	QDWI
Medicare Part A Costs	100%	100%	All except premium	No	No	Premium only
Medicaid Coverage	Yes	No	Yes	No	No	No
Income Eligibility (% FPL)	≤ 100%	≤ 100%	101% - 120%	101% - 120%	121% - 135%	≤ 200%
Eligible for Extra Help	Yes	Yes	Yes	Yes	Yes	No
Type of Dual Eligibility	Full	Partial	Full	Partial	Partial	Partial
Note: Visit your state Medicaid website for more information about MSPs in your state.						

Sources of financial help: Extra Help

- Extra Help Program, aka Medicare Part D Low-Income Subsidy (LIS): helps pay Medicare monthly premiums, annual deductibles, and copayments for people with Medicare prescription drug coverage and who meet income and asset limits.
- New! As of January 1, Extra Help is expanded to provide the full subsidy to all eligible individuals with incomes under 150% FPL
- Dually eligible clients will automatically qualify for Extra Help if:
 - They get their Medicare coverage through Original Medicare, and
 - They are already enrolled in the QMB or SLMB Medicare Savings Programs



Sources of financial help: LINET

- Limited Income Newly Eligible
 Transition (LINET) Program:
 provides temporary and sometimes
 retroactive prescription drug coverage
 until the individual is enrolled in a
 Medicare Part D plan.
- LINET is available for some dually eligible people who also receive Extra Help.
- Contact LINET at 1-800-783-1307 to request reimbursement for out-ofpocket costs spent on Medicarecovered drugs, minus any copays, during the retroactive period.



Enrollment Challengesand Best Practices



Common enrollment challenges

- Lack of clarity related to dual eligibility, including enrollment options and program benefits.
- Passive enrollment into integrated care plans with limited provider networks.
- Deceptive advertisements via TV or print mail that influence clients' enrollment decisions.
- Failure to respond to renewal notices from a state Medicaid program
 - May result in loss of Medicaid coverage and dual eligibility
 - May result in gaps in coverage
 - This may vary from state to state



Common challenging dual eligibility scenarios

- Medicaid beneficiaries who are turning 65 but don't qualify for premium-free Medicare Part A
 - Supplemental Security Income (SSI) recipients without 40 work credits
 - May be eligible for Medicare Part B but can't afford to pay the Part A premium
 - Should be screened for the Qualified Medicare Beneficiary (QMB) Medicare Savings Program prior to enrolling in Medicare Part A



Common challenging dual eligibility scenarios

- Medicaid beneficiaries may lose their Medicaid eligibility when they age into Medicare at 65
 - States have different Medicaid eligibility criteria for people 65+, including both income and assets
 - Usually need to reapply for Medicaid after turning 65
 - If no longer Medicaid eligible, should be screened for a Medicare Savings Program
 - If not eligible for an MSP, consider enrolling in a Medigap plan to cover the gaps in Original Medicare, or a Medicare Advantage plan

Best practices for clients



- ✓ Update your case manager if there are any changes to your life circumstances or health coverage needs.
- ✓ Check your mail frequently for important documents such as health insurance cards, as well as notices from their health insurance providers.
- ✓ Attend RWHAP/ADAP recertification appointments.



Best practices for case managers

- ✓ Verify clients' contact information is up-to-date.
- ✓ Set up 65th birthday reminders in your electronic health record (EHR) for clients aging into Medicare.
- ✓ Support clients to actively enroll in Medicare and renew or reapply for Medicaid when they turn 65.
- ✓ Look for state-specific financial assistance programs that help with Medicare costs.



Best practices for case managers (cont.)

- ✓ Help clients search for a plan that includes supplemental services that
 fit their needs.
- ✓ Help clients review their medication lists and make sure their medications are covered by their plans.
- ✓ For clients enrolling in a Medicare Advantage plan, verify that their existing providers are in-network.
- ✓ Work with providers and/or RWHAP, including the AIDS Drug Assistance Program (ADAP), to make sure clients have enough medications to get through coverage transitions.
- ✓ Get trained as a State Health Insurance Assistance Program (SHIP) counselor.



Best practices for RWHAP organizations

- ✓ Partner with local aging agencies to identify resources and strategies to support clients aging into Medicare.
- ✓ Work with your State Health Insurance Program (SHIP) to troubleshoot Medicare enrollment issues.
- ✓ Consider becoming a SHIP-certified organization and encouraging staff who work with RWHAP clients to become trained and certified as SHIP counselors.
- ✓ Make sure RWHAP staff are familiar with Medicaid eligibility criteria in your state and understand the pros and cons of integrated care plans.

SHIP TA Center

- State Health Insurance Assistance Program (SHIPs): state-based programs that provide local, in-depth, and objective insurance counseling and assistance to Medicare-eligible individuals, their families, and caregivers.
- Visit <u>shiphelp.org</u> to find a SHIP location near you and find out what state and local programs your clients may be eligible for.



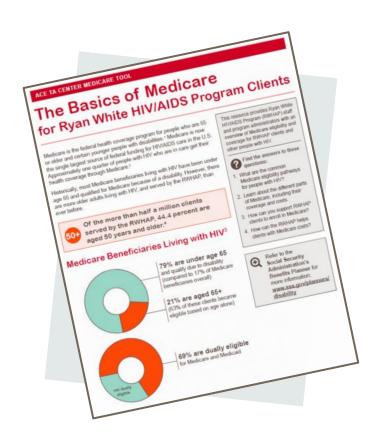
Become a certified SHIP Counselor

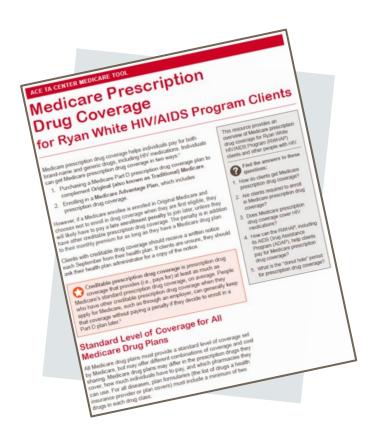
- Becoming a certified Medicare SHIP counselor is an ideal way for RWHAP and ADAP staff to assist clients with their Medicare needs.
- SHIP counselors are trained to understand the options available to all Medicare beneficiaries.
- RWHAP and ADAP staff have a better grasp on the coverage needs of people with HIV and the things that may be important for ADAP clients to consider that a SHIP counselor trained to help all Medicare beneficiaries may not know.
- Connect with a local SHIP counselor organization to ask about getting trained.

Resource Round-Up



ACE TA Center Medicare Resources









ACE TA Center Medicare Resources

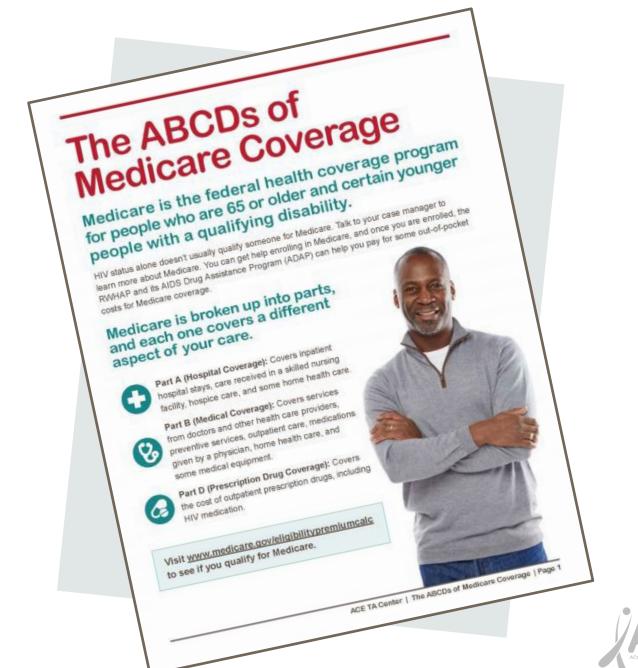






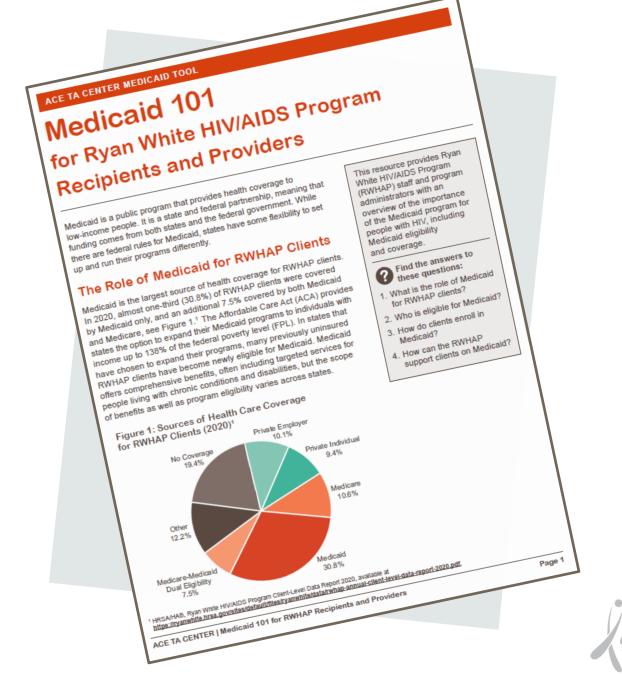


Client Resource: The ABCDs of Medicare Coverage





Tool: Medicaid 101 for RWHAP Recipients and Providers





Tool: **Fundamentals** of Medicare-**Medicaid Dual** Eligibility

Medicare-Medicaid Dual Eligibility for Ryan White HIV/AIDS Program Clients This resource provides Ryan White HIV/AIDS Program (RWHAP) staff and program administrators with an overview of dual elimibility for Medicare and Medicaid

with an overview of dual eligibility for Medicare and Medicaid.

- Find the answers to these questions:
- Which health coverage options are recommended for dually eligible clients? How can you support dually eligible clients to enroll in health coverage?

 - What financial assistance options are available? Who pays first for services?

 - Where can you find enrollment support?

There are many details to understand about dual eligibility for Medicare and Medicaid. Before using the form of Medicare and Medicaid senarately. If so the form of Medicare and Medicaid senarately. If so There are many details to understand about dual eligibility for Medicare and Medicaid. Before using this resource, you may find it helpful to learn the basics of Medicare and Medicaid separately. If so, this resource, you may find it helpful to learn the Basics of Medicare for RWHAD Cliented the recommend health with the ACE TA Center tool. The Rasics of Medicare for RWHAD Cliented to the recommend health in the ACE TA Center tool. this resource, you may find it helpful to learn the basics of Medicare and Medicaid separately. If so, this resource, you may find it helpful to learn the basics of Medicare for RWHAP Clients.

We recommend beginning with the ACE TA Center tool, The Basics of Medicare for RWHAP Clients, we recommend beginning with the ACE TA Center tool, The Basics of Medicare Original Medicare versus to learn about Medicare elicithility nathways the different parts of Medicare Original Medicare elicithility nathways. we recommend beginning with the ACE TA Center tool, The Basics of Medicare for RWHAP Clients, to learn about Medicare eligibility pathways, the different parts of Medicare, Original Medicare Versus to learn about Medicare eligibility pathways, the different parts of Medicare, Original Medicare Medicare and other enrollment onlines. Then visit the ACE TA Center's Medicare Advantage, and other enrollment onlines. to learn about Medicare eligibility pathways, the different parts of Medicare, Original Medicare Medicare Advantage, and other enrollment options. Then, visit the ACE TA Center's Medicaid Medicare Advantage, and other enrollment options. Then, visit the ACE TA Center's Medicaid Medicare Advantage, and other enrollment options.

Medicare Advantage, and other enrollment options. Then, visit the ACE TA Center's Medicaid Coverage webpage to learn about Medicaid coverage for RWHAP clients and people with HIV.

Dual eligibility is when a person is eligible to enroll in both

Modinary and Modinary Phonole with LIN/ many provides and person. What is Dual Eligibility? Nual enginity is when a person is engine to enton in both Medicare and Medicaid. People with HIV may qualify for Medicare. when they turn 65, or if they have a qualifying disability. People when they turn 60, or it they have a qualifying disability. People with HIV may qualify for Medicald coverage in their state if they meet a certain quality for interically coverage in their state if they meet a certain and income limit and/or belong to a specific coverage category, such as a specific coverage category. income limit and/or belong to a specific coverage category, such as pregnant women, individuals with disabilities, and the elderly. Check

With your state Medicaid agency for exact criteria.

A person must meet the eligibility criteria for both Medicare and Medicaid in order to be considered dually eligible. Sent and the MEDICAL IT OTHER TO THE CONSIDERED QUAITY ENGINEER WOST QUAITY EIGHDE PEOPLE START OUT AS Eligible for one program first and then become eligible for the other program later. There are two types of dual eligibility: full-benefit and partial-benefit.

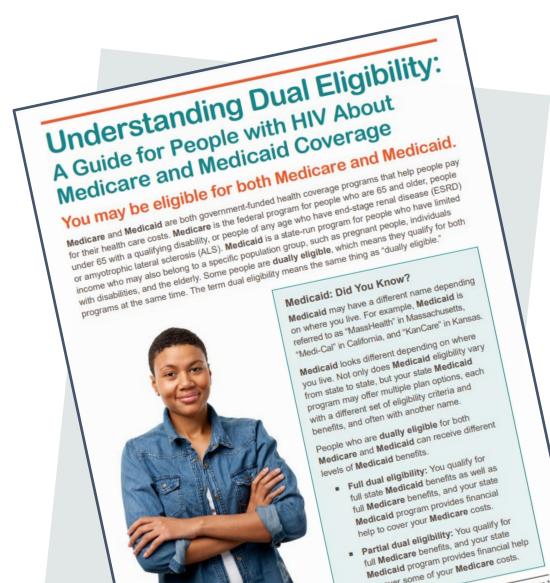
Full-benefit is a type of dual eligibility where a person receives both Medicare coverage and the full range of Medicaid benefits available in

Partial-benefit is a type of dual eligibility where a person receives Medicare coverage and their state Medicaid program pays for their Medicare premiums and/or other cost-sharing obligations.





Client Resource: Understanding **Dual Eligibility**



targethiv.org/ace/dual-eligible



to cover some of your Medicare costs.

ACE TA Center | Understanding Dual Eligibility: A Guide for People with HIV About Medicare and Medicaid Coverage | Page 1

Additional resources for elders and people with disabilities

- Eldercare Locator: a nationwide service that connects older Americans and their caregivers with local sources of support for housing, insurance and benefits, transportation, and more.
 - Visit <u>eldercare.acl.gov</u> and enter your location to find resources near you.
- Disability Information and Access Line
 (DIAL): a national network of organizations
 that serve people with disabilities that
 connects callers to information and
 essential services that promote
 independent living.
 - Visit <u>acl.gov/DIAL</u>
 - Email <u>DIAL@usaginganddisability.org</u>
 - Call 1-888-677-1199



Poll#3

What types of dual eligibility TA or training resources would be most helpful for you? (Check all that apply.)

- ☐ Job aid for case managers
- ☐ e-learning module
- Webinar
- ☐ Discussion guide
- ☐ Consumer fact sheet
- ☐ Consumer-facing posters
- ☐ Other (let us know in the chat!)



Questions?



Q&A Panelists

Molly Tasso



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Christine Luong



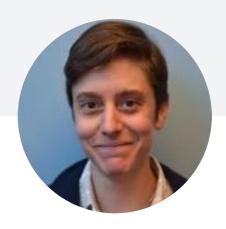
Research and Policy Associate, ACE TA Center

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BRIDGE Team
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Community Resource
Initiative

Amy Killelea



Independent Consultant, Killelea Consulting



Watch Parts 1 and 2 on demand!

- The Basics of Medicare for RWHAP Clients
- Medicare Enrollment and Coverage for RWHAP Clients

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Thank you!



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Sign up for our mailing list, download tools and resources, and more.

Contact Us

acetacenter@jsi.com