Changes in the Louisiana ADAP Model in an ACA-resistant and non-Medicaid Expansion State

Megan Wright, MPH

HIV Services Data Project Coordinator

Ryan White Part B/ADAP

Louisiana Department of Health

Objectives

1. Identify programmatic changes to the Louisiana ADAP model which correlated with improved HIV-related health outcomes

2. Discuss key elements of an ADAP's increased insurance adoption in a non-Medicaid and ACA-resistant Southern state

3. Review plan for moving forward into Medicaid expansion

"If you've seen one ADAP, you've seen one ADAP"

Introduction to Louisiana

2014

4.5 million residents

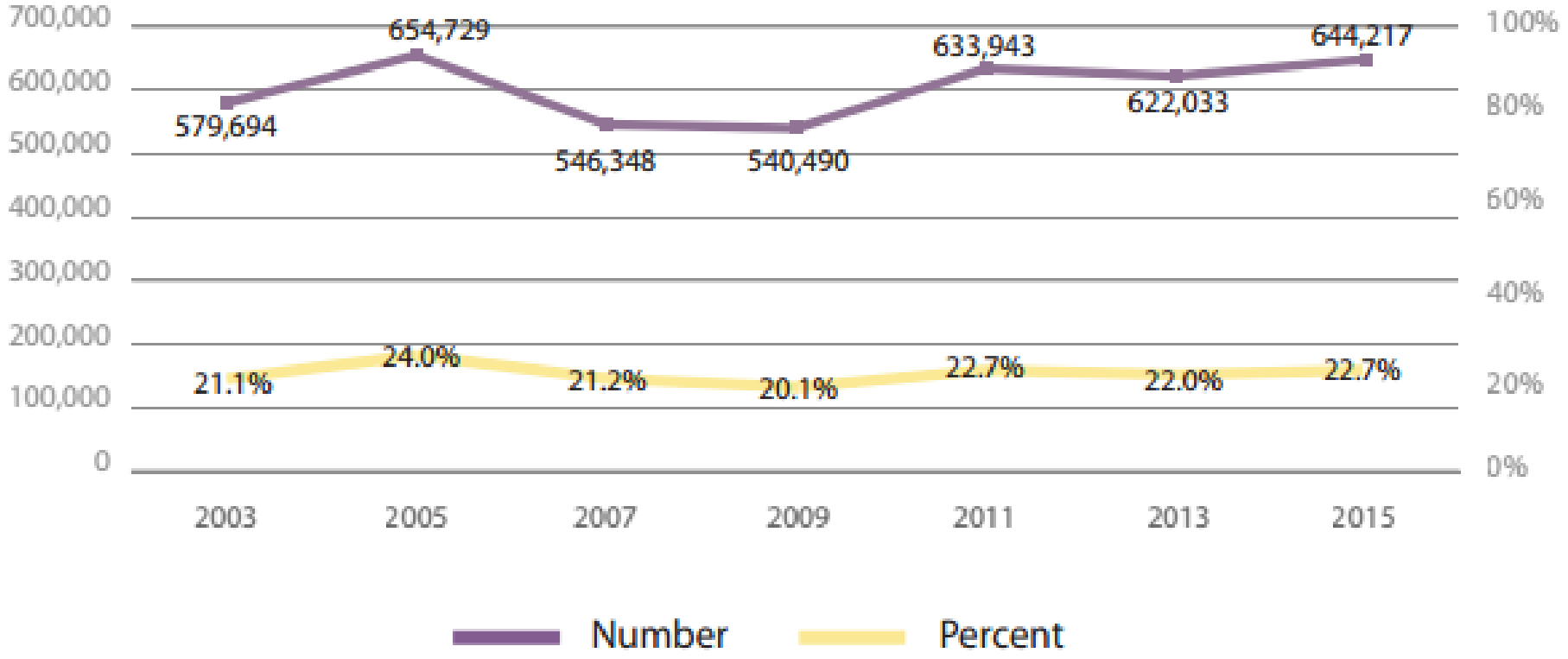
44% 0-199% Federal Poverty Guideline

23% Below 100% FPG

22% Of adults ages 19-64 were uninsured

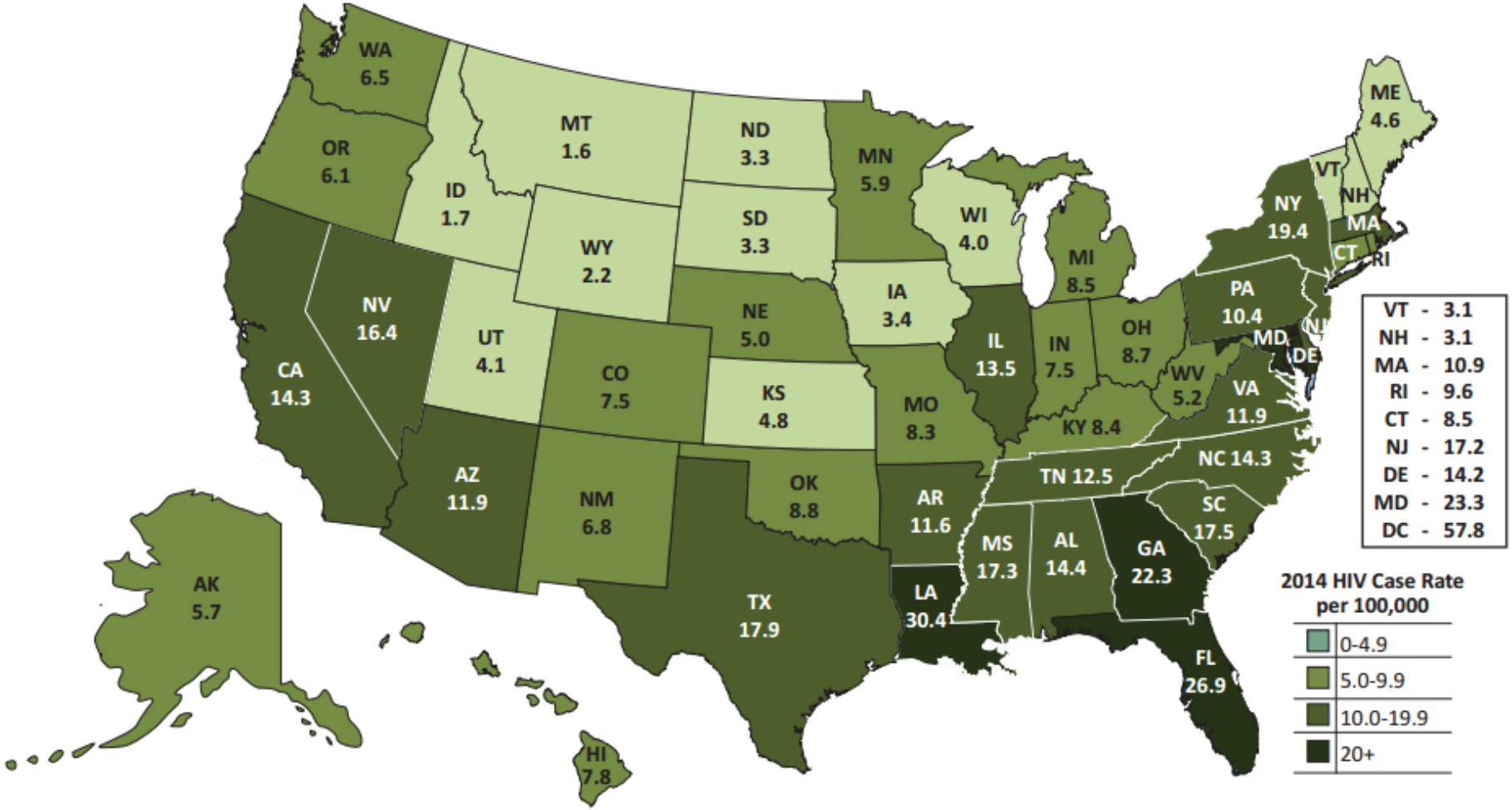
Location	Under 100%
1. Louisiana	23%
2. Mississippi	22%
3. Arizona	21%
3. West Virginia	21%
5. Kentucky	20%
5. New Mexico	20%
7. Arkansas	19%
7. District of Columbia	19%
9. Alabama	18%
9. Oklahoma	18%
11. Florida	17%
11. Georgia	17%

Percent and Number of Uninsured Adults in Louisiana, 2003-2015



2015 Louisiana Health Insurance Survey
http://dhh.louisiana.gov/assets/medicaid/LHIS/2015LHIS/LHIS_2015_Final.pdf

HIV RATES IN THE US



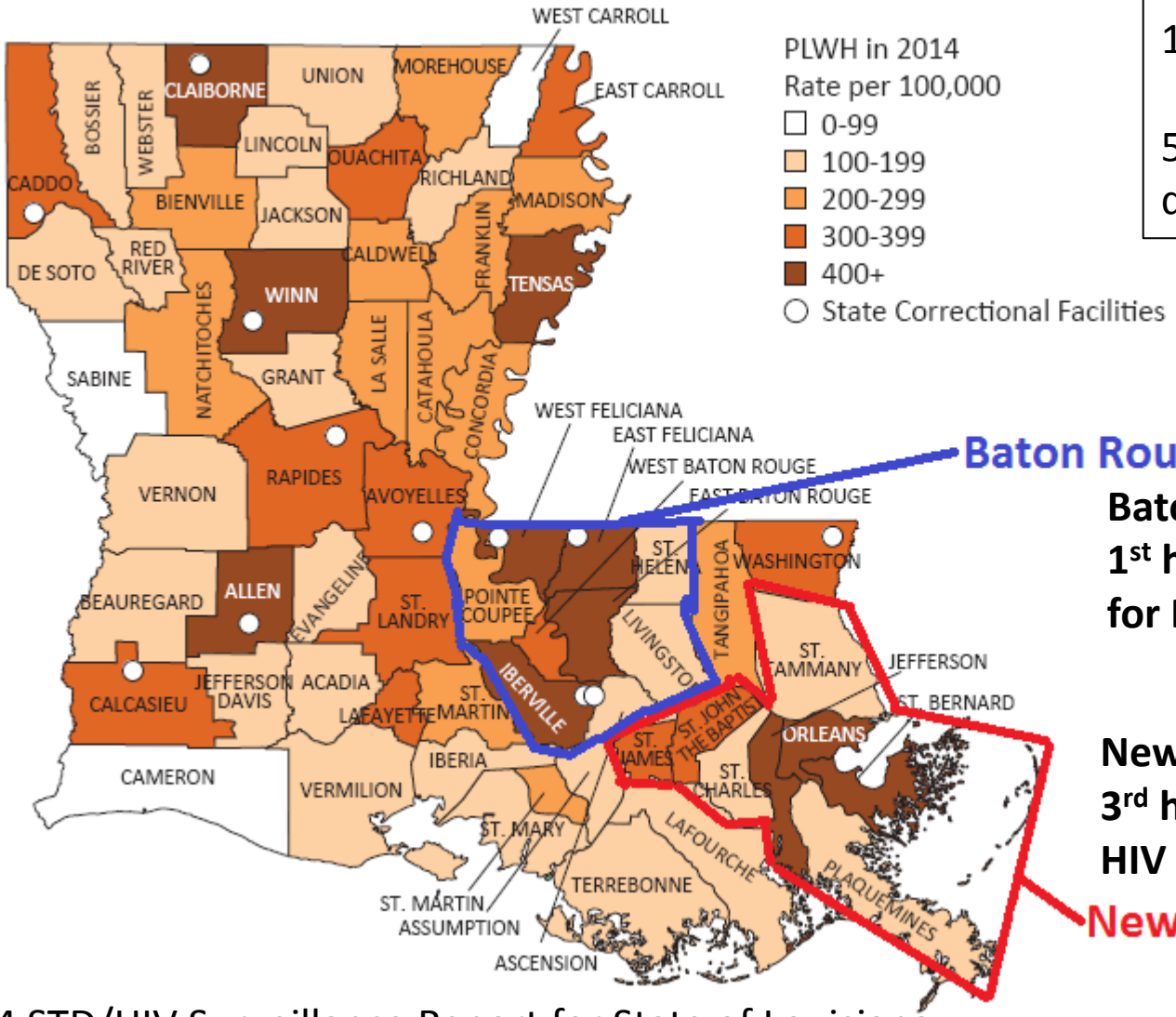
8 Centers for Disease Control and Prevention. *HIV Surveillance Report, 2014*; vol. 26. http://www.cdc.gov/hiv/library/reports/surveillance/. Published November 2015. Accessed [January 8,2016].

Persons Living with HIV Infection by Parish

In 2014:

19,612 PLWHA in LA

53% have been diagnosed with AIDS



Baton Rouge TGA

Baton Rouge TGA
1st highest in nation for HIV case rates

New Orleans Part A EMA
3rd highest in nation for HIV case rates

New Orleans Part A EMA

2014 STD/HIV Surveillance Report for State of Louisiana

Louisiana ADAP (LA HAP)

Eligibility

- Louisiana resident
- HIV-positive
- Pre-Medicaid: 0-400% FPG
- Post-Medicaid: 139-400% FPG or Medicaid-denied

Services

- Uninsured: ARV and OI full pay medications
- Insured: Health, dental, vision premiums
  Non-drug cost shares (health, dental, vision)
  Drug cost shares

LA ADAP Current Structure

Louisiana Health Access Program (LA HAP)

Central ADAP administrator, located at Louisiana Department of Health (Part B)

Louisiana Drug Assistance Program (L-DAP)

Uninsured & Insured drug costs

Managed through

Ramsell

Louisiana Health Insurance Program (HIP)

Insurance premiums
Non-drug cost shares

Coordinated through

HAART
HIV/AIDS Alliance for Region Two, Inc.

LA ADAP in 2015

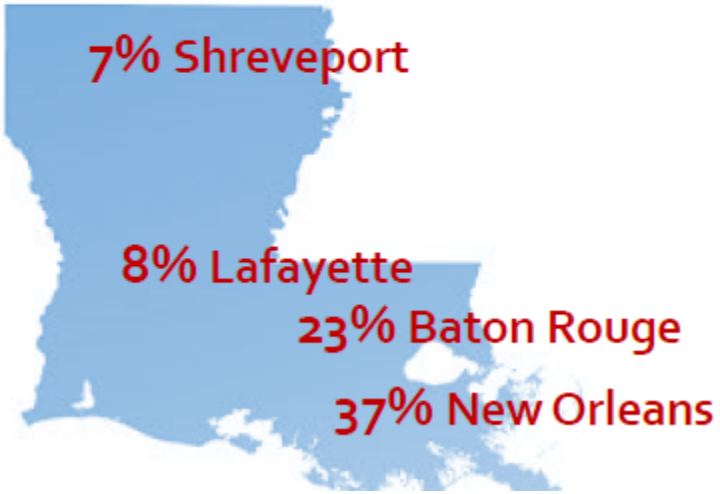
There were **6,943** active, enrolled clients in LA HAP

DEMOGRAPHICS

73% Male	67% Black	7% 13-24 years
26% Female	27% White	49% 25-44 years
1% Transgender	4% Hispanic	42% 45-64 years
	1% Other	3% over 65 years

83% under 200% FPL

The majority of LA HAP clients live...



LA ADAP in 2015

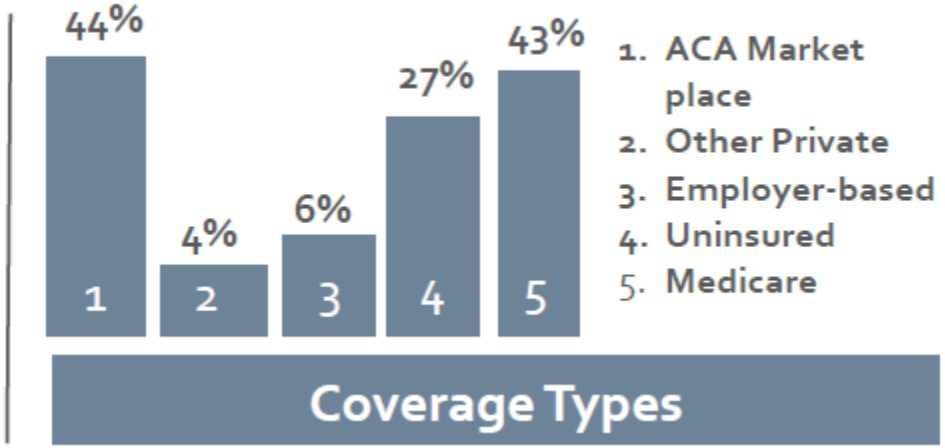
Louisiana Health Access Program

LA HAP paid

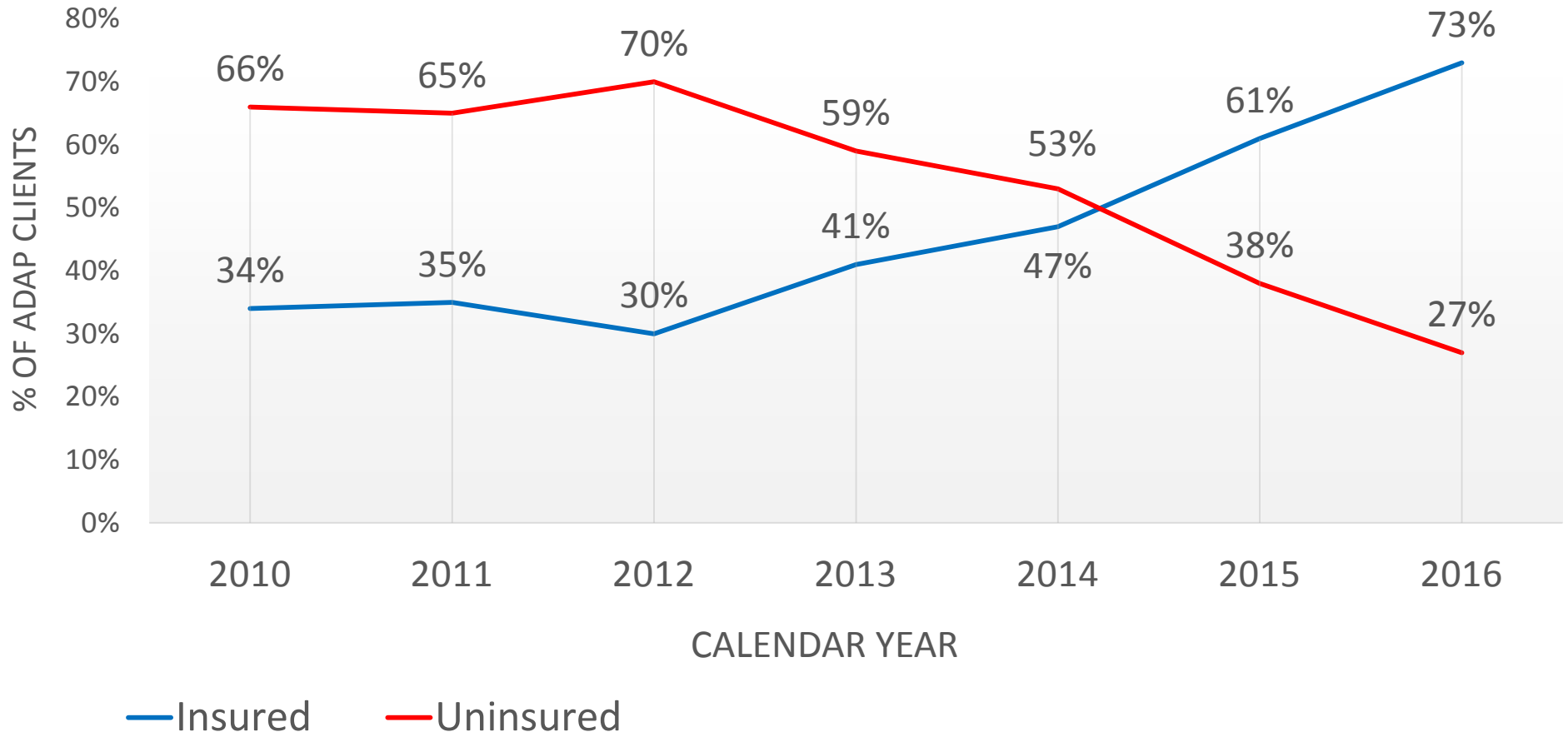
66,400

Claims in 2015

- **64%** Medications
- **33%** Premiums
- **3%** Copays
- **1%** Deductibles

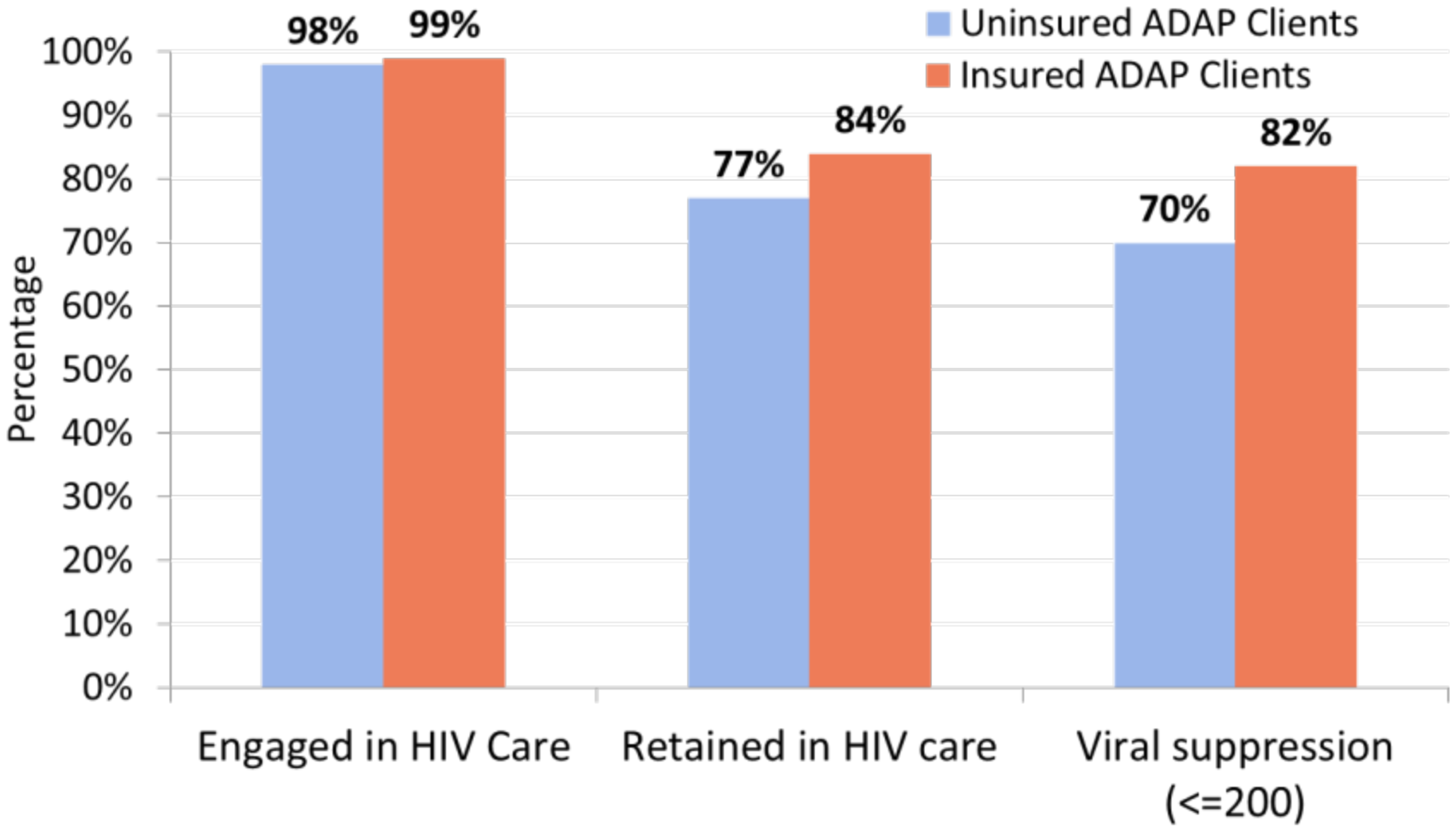


Louisiana ADAP Insured vs Uninsured: 2010-2016



Continuum of Care: Uninsured vs Insured LA ADAP Clients

April 2014-March 2015



Moving Clients onto Insurance: VL Suppression

Of clients uninsured in 2014:

- If insured 9+ months in 2015, VL suppression rate of 89%
  - **Increase** from 86% for same population in 2014

- If uninsured in 2015, VL suppression rate of 76%
  - **Stable** from 76% for same population in 2014

Where we started from… 2008-2014

Barrier Separate applications for insured and uninsured programs

- ✓ Fragmentation between programs
- ✓ Separate data storage & duplication of data efforts
- ✓ Overwhelmed insurance contractor
- ✓ Confused clients & case managers

Barrier Poor system for claims adjudication & small pharmacy network

- ✓ Collecting rebates extremely difficult due to poor data
- ✓ Uninsured had shrinking options for picking up medications
- ✓ Insured often faced barriers at their network pharmacies

Barrier ADAP operating in crisis mode

- ✓ Unable to plan for change when constantly putting out fires
- ✓ Reactive instead of proactive
- ✓ Cannot pivot quickly for emergency/disaster situations

Catalysts for Change

Rising Costs	Community Needs	Organizational Capacity	Healthcare Landscape
• Uninsured drugs cost more per client • Insured care was more cost effective per client • Improvement meant taking advantage of drug rebates	• End to 2+ year wait list • Needed better access to insurance for better health outcomes • Deserved simplified ADAP application and approval process • Needed clearer communication	• Better program would mean more staff • Data improvements necessary for accurate reporting • Needed new data system and electronic claims adjudication	• Affordable Care Act • LA Medicaid shrank instead of expanding • Infrastructure change: LA privatized the public hospital system

Making positive changes when everything feels like a crisis

How did we turn all these immediate needs into change?

LOTS of technical assistance

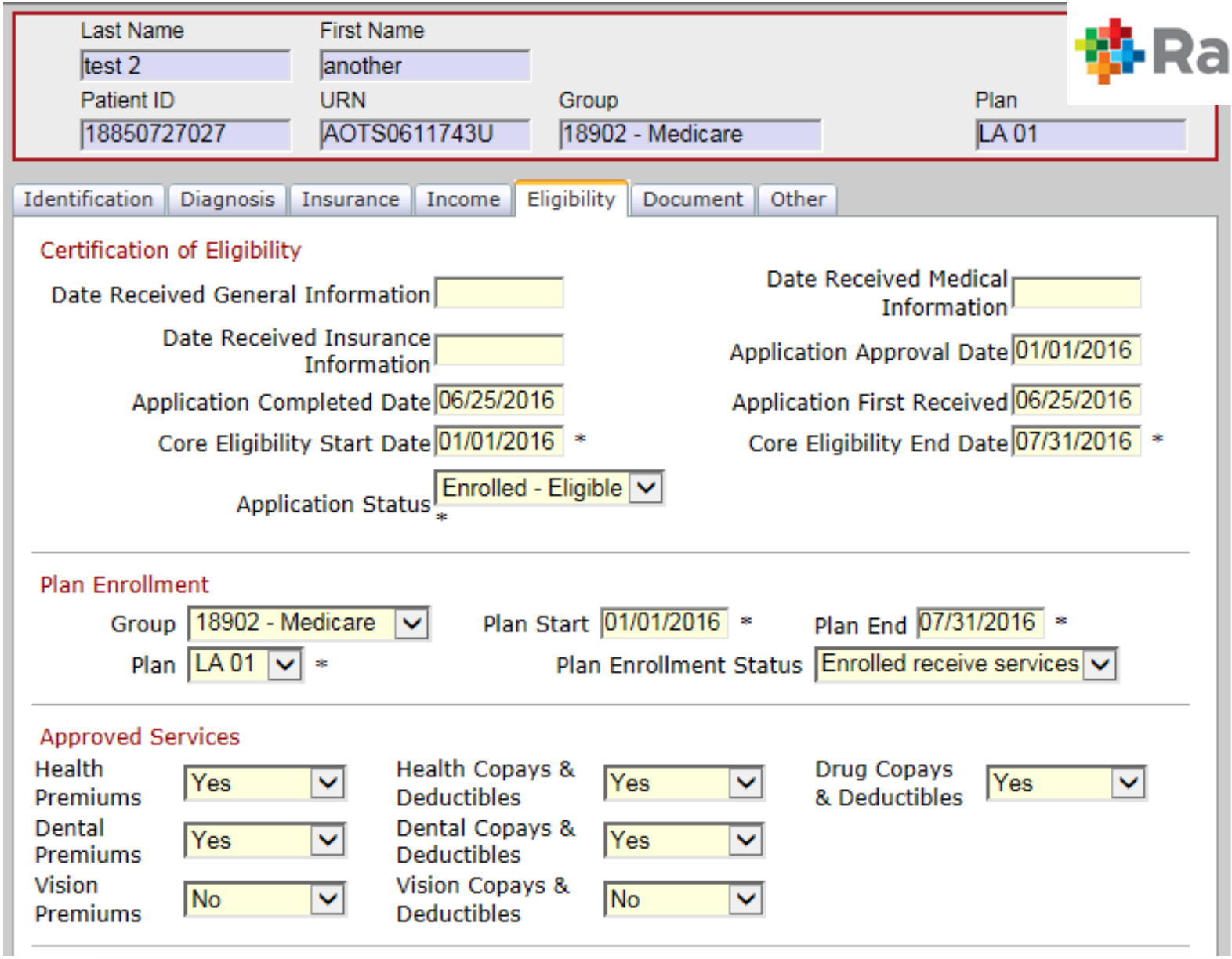
- NASTAD
- Fellow ADAPs
- HRSA

Agreement to stop applying band-aids and make large changes

- Pharmacy Benefits Manager: Ramsell
- In-house enrollment & recertification
- Vast reduction of paperwork
- Online application
- More ADAP staff

Our Plan & Results

Pharmacy Benefits Manager	• New, customized enrollment database • Electronic claims adjudication
New Enrollment Process	• All client info handled in one place • Staff hired to review & approve applications • Online application system (Oct 2016)
Insurance Enrollment	• Worked around ACA-resistant governor • All Part B CMs required to become certified application assisters • Focus on insurance education
Communication	• Weekly bulletins via email & website • Transparency on application processing timeframe • CMs have access to client records via Ramsell & CAREWare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Date Received Insurance Information
Application Approval Date
01/01/2016
Application Completed Date
06/25/2016
Application First Received
06/25/2016
Core Eligibility Start Date
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Core Eligibility End Date
07/31/2016
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Application Status
Enrolled - Eligible
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Plan Enrollment
Group
18902 - Medicare
Plan Start
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*
Plan End
07/31/2016
*
Plan
LA 01
*
Plan Enrollment Status
Enrolled receive services
Approved Services
Health Premiums
Yes
Health Copays & Deductibles
Yes
Drug Copays & Deductibles
Yes
Dental Premiums
Yes
Dental Copays & Deductibles
Yes
Vision Premiums
No
Vision Copays & Deductibles
No

Lahap.org

LA HAP

Louisiana Health Access Program

- Home
- 2016 Open Enrollment
- 2016 Medicaid Expansion
- Forms and Applications
- Bulletins and Literature
- Community
- Technical Assistance Resources
- Links
- FAQ
- Contact

Procedures for Accessing Medication in a State of Emergency

Posted 8/19/16:

LA HAP staff is currently working on applications received August 11th-August 16th from applicants whose eligibility end date is 8/31/16.

Stay up to date on all things LA HAP by reading our Bulletins.

WHAT IS LA HAP?

LA HAP stands for Louisiana Health Access Program, which is the ADAP for the state of Louisiana. ADAP stands for AIDS Drug Assistance Program, a funding source available to every state through the federal Health Resources and Services Administration (HRSA) that can be used to provide access to medications for uninsured individuals and assistance with cost shares for insured individuals. Assistance is provided through two LA HAP components know as L-DAP and HIP.

- **LDAP stands for LOUISIANA DRUG ASSISTANCE PROGRAM** and covers drug costs for uninsured individuals as well as drug copays, coinsurances, & deductibles for insured individuals.
- **HIP stands for the HEALTH INSURANCE PROGRAM** and covers insurance plan premiums as well as non-drug copays, coinsurances, & deductibles for insured individuals.

LA HAP Bulletin

August 16th & 18th, 2016

8/18/16: Update to Emergency Protocols Regarding Flooding

The number of parishes declared to be in a state of emergency is now 20. Clients residing in these parishes, as well as in West Baton Rouge parish, will be able to access medication as outlined in Tuesday's bulletin. As additional parishes are added to the list of disaster areas, they will be able to follow the same procedures.

Clients residing outside the officially designated disaster region but who have been affected by the flooding may contact Ramsell at 1-888-311-7632 to request an early fill. Ramsell will handle these situations on a case-by-case basis.

Please remind clients to apply for disaster assistance at DisasterAssistance.gov.

Additional insurers have started implementing emergency measures:

Louisiana Medicaid

Blue Cross Blue Shield

Humana

People's Health

LA HAP Staff are:

Erin Jensen
Client Services Specialist Supervisor

Alicia Cooke
Capacity Building/Training Specialist

Tonda London
Administrative Coordinator

Client Service Specialists:

Alicia Gladden
Danielle Hill-Gaines
Mikelle Humble
Cherrika Lewis
Jan Mandani
Abigail Riddick
Tranisha Walker

LA HAP is part of the Office of Public Health's STD/HIV Program
www.hiv.dhh.louisiana.

Moving into Medicaid

- Louisiana Medicaid expansion: July 1, 2016
- Estimated that 375,000 people will enroll by June 30, 2017

- As of Aug 22: 2,221 of ADAP's clients active in 2016 had enrolled in Medicaid

Thank you to:

Kira Radtke Friedrich

LA Part B HIV Services Manager

Alicia Cooke

LA Part B Capacity Building Specialist

Kristina Larson

LA HIV Services Data Manager

Debbie Wendell

Data Management & Analysis Manager

Questions?

Megan Wright
HIV Services Data Project Coordinator
megan.wright@la.gov

Louisiana Health Assistance Program (LAHAP)
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